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## IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92042082
Party	Defendant International Gold Star Trading Corp.
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Attachments	G. Pincow Transcript vol. 1 - REDACTED.pdf ( 84 pages )(140239 bytes ) Registrant Ex. 123.pdf ( 2 pages )(45210 bytes ) Registrant Ex. 124 - REDACTED.pdf ( 7 pages )(569461 bytes ) Registrant Ex. 125 - REDACTED.pdf ( 9 pages )(154972 bytes ) Registrant Ex. 126 - REDACTED.pdf ( 8 pages )(646016 bytes ) Registrant Ex. 127.pdf ( 1 page )(288196 bytes )

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Page 1
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     IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
 3
       BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD
     FOUR SEASONS DAIRY, INC.,
                                    ) Cancellation No.
 6
                    Petitioner,
                                   ) 92/042,082
 7
                                    ) Mark: Babushka's Recipe
                 VS.
 8
     INTERNATIONAL GOLD STAR ) Reg. No. 2,479,287
     TRADING CORP.,
 9
                    Registrant. )
10
11
12
13
                          VOLUME I
14
        CONFIDENTIAL EXAMINATION OF GALINA PINCOW
16
                     New York, New York
17
                 Thursday, October 16, 2008
18
19
20
21
22
23
     Reported by:
24
     KRISTIN KOCH, RPR, RMR, CRR, CLR
25
     JOB NO. 19189b
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1			
2			
3			
4			
5	October 16, 2008		
6	2:46 p.m.		
7			
8			
9	Confidential Examination of GALINA		
10	PINCOW, held at the offices of Cohen,		
11	Pontani, Lieberman & Pavane, LLP, 551 Fifth		
12	Avenue, New York, New York, before Kristin		
13	Koch, a Registered Professional Reporter,		
14	Registered Merit Reporter, Certified		
15	Realtime Reporter, Certified Livenote		
16	Reporter and Notary Public of the State of		
17	New York.		
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International Gold Star, Inc.

And what is your position there?

24

25

Α.

Q.

- G. Pincow Confidential
- A. Vice president.
- Q. How long have you had that position?
- $^4$  A. The past five or six years.
- $^{5}$  Q. What are your duties at Gold Star?
- <sup>6</sup> A. Everything except anything that
- <sup>7</sup> concerns smoked fish. As you know, we have a
- 8 manufacturing facility called Gold Star Smoked
- <sup>9</sup> Fish which is a separate legal entity, so
- anything and everything concerning
- 11 International Gold Star is my responsibility.
- Q. Because it's --
- A. A separate part of the business.
- Q. Thank you.
- So could you just be a little more
- specific as to some of your duties, for
- example, with respect to dairy products in
- particular.
- A. With dairy products in particular,
- just as with all the other products, I am the
- 21 person that makes decisions on what products we
- are purchasing, what products we are importing,
- channels of distribution, marketing, financing
- and operations in general.
- Q. Now, you said that you have been

- G. Pincow Confidential
- vice president for five or six years. Have you
- had those same duties since you have become
- <sup>4</sup> vice president?
- $^5$  A. Yes.
- <sup>6</sup> Q. Prior to the time you became vice
- president, were you also employed by anyone?
- <sup>8</sup> A. International Gold Star, since 1995.
- 9 Q. So you were employed by Gold Star
- before you were vice president in another
- 11 capacity?
- A. As a general manager.
- Q. And as a general manager of Gold
- 14 Star before you became the vice president, what
- were your duties?
- 16 A. The same as I have listed before, so
- 17 I will repeat them again. Financing,
- marketing, operations, sales, hiring and
- bookkeeping.
- Q. So even though your title changed,
- your duties haven't changed?
- A. That's right.
- Q. Now, are you familiar with any
- products sold by Gold Star under the name
- Babushka's Recipe?

- G. Pincow Confidential
- $^2$  A. Yes, I am.
- Q. Do you remember the first time you
- $^4$  heard the name Babushka's Recipe in connection
- with goods sold by Gold Star?
- A. I did not hear the name. I created
- $^{7}$  the name.
- 9 0. How did that come about?
- A. I started working at Gold Star in
- 10 1995. In 1996 I felt comfortable dealing with
- the products that were geared towards the
- ethnic Russian market and I was constantly on
- the lookout any ideas for marketing products
- that were more nostalgic and more geared
- towards the Russian population in the United
- States and at the same time a product that
- would have a name that kind of resonated and
- was interesting to people of non-Russian
- dissent, but still being identified as a
- Russian-style product, and the name babushka
- came about because, to the best of my
- knowledge, the one word that is very much
- familiar to the American people that they
- understand and identify as a Russian word was
- babushka, and that is why the name Babushka's

- G. Pincow Confidential
- Recipe made sense to me, so I created the name
- $^3$  and the name was created in 1996, 1997, late
- <sup>4</sup> '96 or early '97.
- <sup>5</sup> Q. Do you recall what you did once you
- 6 created that name?
- A. I started thinking about what type
- of products I would use that name for.
- 9 Q. And what type of products did you
- start using it for?
- 11 A. I started using it on the products
- that would be easy to apply the label to and
- something that could be made at home, so farmer
- cheese is such product, or butter, which used
- to be made by the old ladies at home, made
- $^{16}$  sense to me. So that's the reason that those
- two products were the first we labeled with the
- Babushka's Recipe.
- Q. Once you made the determination that
- this was a new product name that you were going
- to use, what steps, if any, did you take at
- that time?
- A. I decided to trademark the product.
- Q. And before trademarking it, did you
- take any steps to bring the product to market?

Page 9

- G. Pincow Confidential
- A. Absolutely. I needed a good design
- for the product and I needed a good designer to
- do the job and to me that would be someone who
- <sup>5</sup> is familiar with Russian culture, Russian
- stylistics and Russian design, and this is why
- <sup>7</sup> I chose Irina Lubenskaya.
- 8 Q. Could you just spell the name for
- <sup>9</sup> our court reporter.
- A. L-U-B-I-N-S-K-A-Y-A.
- 11 Q. Could you please tell me about your
- earliest conversations then with
- Miss Lubenskaya.
- 14 A. I met Irina Lubenskaya at Cosmos
- Communications. This is a design and printing
- company that's based out of Long Island City, I
- believe, at that time. And Irina was working
- with me on the project concerning smoked fish
- catalogs which were created for the trade show
- in Moscow. She was involved with the design of
- those catalogs and I got to know her very well,
- because she was not only a top designer at
- 23 Cosmos, but also someone who understood a lot
- about stylistics and marketing materials for,
- you know, food items.

- G. Pincow Confidential
- Q. What, if anything, did you do once
- you started to contact Miss Lubenskaya?
- <sup>4</sup> A. Well, after we completed the
- $^{5}$  brochure for Gold Star Smoked Fish and when the
- idea of babushka was being created, I contacted
- <sup>7</sup> Irina and asked her if she would be willing to
- do a couple of projects for me freelance.
- 9 MR. FRIEDMAN: Could I just have one
- second.
- 11 (Record read.)
- Q. And what were those projects that
- she was asked to do freelance?
- 14 A. I asked her to create a concept of
- babushka label. I described to her the image
- $^{16}$  or the idea that I had for this product or this
- label and she sent me a couple of different
- versions and we ended up choosing the one that
- we use on our labels today.
- Q. Do you remember when you had those
- first conversations with Ms. Lubenskaya?
- A. I would say the conversations that
- we had were either late '96 or early '97.
- MR. FRIEDMAN: Can I just ask for
- clarification. What conversations are we

- G. Pincow Confidential
- talking about?
- MR. THOMPSON: She had said -- well,
- I was asking her about the conversations
- she had testified she had with
- 6 Ms. Lubenskaya about the Babushka's Recipe
- $^{7}$  name.
- MR. FRIEDMAN: Okay.
- 9 Q. Is that what you understood the
- question to be, Ms. Pincow?
- A. Yes.
- Q. What, if anything, to your
- knowledge, did Ms. Lubenskaya do in response to
- those conversations?
- A. She created several different
- $^{16}$  images, based on my description of what I
- envisioned as a label, she created several
- different options and we chose one which is
- what we use today.
- Q. And do you know when she first sent
- you those labels?
- <sup>22</sup> A. 1997.
- Q. Do you know when in 1997?
- A. I would think it would be somewhere
- in second quarter, maybe late first quarter,

- G. Pincow Confidential
- maybe beginning of second quarter of the year.
- Q. I will ask you to take a look at
- 4 what's been marked previously as Petitioner's
- <sup>5</sup> Exhibit 207.
- A. Okay.
- $^{7}$  Q. I will ask you to look at the second
- page of that document.
- <sup>9</sup> A. Okay.
- 10 Q. I will represent to you that this is
- a printout that has been produced to opposing
- counsel with a list of computer files on it.
- 13 Is this something you have seen before?
- <sup>14</sup> A. No.
- $^{15}$  Q. So the dates of December 30, 1997,
- July 27th of 1997, based on these --
- A. Can I retract that answer. I did
- see it today, but I saw it today for the first
- time while my husband was being deposed.
- Q. Okay. I will ask you to look also
- then at Exhibit Petitioner's 206. The front
- page of it is the Gem Printing.
- A. Right.
- Q. And I will ask you to look down at
- the pages beginning GOLD 0213 and starting for

- G. Pincow Confidential
- $^2$  the next ten pages down to I think it is 223.
- A. Okay.
- Q. Do you recognize those?
- $^5$  A. Are you referring to the bar codes?
- <sup>6</sup> Q. I am asking you about just the
- documents themselves, if you have seen them
- before today.
- A. No.
- 10 Q. Look at page 224 and 225 of that
- same exhibit, the last two pages, and I will
- ask you if those look familiar?
- 13 A. Yes.
- Q. What are they?
- 15 A. These are the initial drafts and I
- should say the final draft of the Babushka's
- 17 Recipe label produced by Irina Lubenskaya.
- Q. Do you remember the first time you
- saw these documents?
- A. I must have seen them in the middle
- of 1997.
- Q. Well, I will refer you back again to
- that Exhibit 207 we had looked at a moment ago,
- the second page, and it has a list of date
- modified in the middle and names of files

- G. Pincow Confidential
- <sup>2</sup> attached to it.
- A. Yes.
- <sup>4</sup> Q. I will ask you if the date of July
- 5 27th, 1997 for a file called GrannyCollect.eps,
- does that help you in any way place the dates
- you had seen the documents in Exhibit 206?
- MR. FRIEDMAN: Note my objection.
- 9 MR. THOMPSON: To?
- MR. FRIEDMAN: Among other things,
- leading the witness.
- MR. THOMPSON: I am attempting to
- refresh her recollection.
- Q. Does that help you remember when you
- saw the documents for the first time?
- A. I want to say that I already stated
- that I seen the label produced in the middle of
- 1997, so if we are going for the exact date
- being July 27, then so be it, you know, because
- I think middle of '97 is a pretty good estimate
- of when I saw these labels first.
- 0. Once you had seen the labels
- produced by Ms. Lubenskaya, what, if anything,
- did you do next with respect to the Babushka
- <sup>25</sup> products?

- G. Pincow Confidential
- A. I wanted to market it as our
- $^3$  exclusive product, so the idea was to create a
- large variety of products under Babushka's
- <sup>5</sup> label.
- <sup>6</sup> Q. And you had said -- could you please
- <sup>7</sup> state again what products you decided to start
- <sup>8</sup> with.
- <sup>9</sup> A. I decided to start with dairy
- products for the reason being that, you know,
- the dairy product was something that could be
- easily manufactured at home and, as it is known
- in the Russian culture, a lot of dairy products
- in the old countries were manufactured at home
- by grandmothers. So we started with, like I
- said, farmer cheese, butter, and later cheeses.
- Q. Once you decided upon what products
- you would be using the name Babushka's Recipe
- on and you had had these drawings from
- Ms. Lubenskaya, what did you do next?
- A. I sent the idea over to the printer
- that we used at the time and at the time it was
- Jes Labels.
- Q. Do you know how to spell Jes?
- $^{25}$  A. J-E-S Labels.

- G. Pincow Confidential
- Q. And what did you do with Jes with
- 3 respect to the labels?
- A. Well, I explained to them that I
- 5 intend to start using these labels on the
- f products that will be supplied to me by
- different vendors and I need to have these
- 8 labels printed.
- 9 Q. How did you go about getting labels
- printed from Jes?
- 11 A. Well, obviously we sent to Jes
- 12 Labels the files that were created -- the raw
- files, I should say, that were created by Irina
- 14 Lubenskaya, and the development took place
- where we would discuss different colors for the
- production of the final label. I also supplied
- Jes Labels with the product names that we will
- be using, we would be using on these labels.
- Q. And who did you deal with at Jes?
- A. Ester. I don't recall her last
- $^{21}$  name.
- O. Now, do you know if Jes is still in
- <sup>23</sup> business?
- A. I know that it's not.
- Q. What, if anything, has happened to

- G. Pincow Confidential
- Jes, if you know?
- $^3$  A. To the best of my knowledge, Jes was
- taken over or bought out by Gem Printing.
- <sup>5</sup> Q. And do you know who the principal is
- 6 at Gem Printing?
- A. Dan Bartolomeo.
- Q. Is Mr. Bartolomeo your contact point
- <sup>9</sup> at Gem Printing?
- A. Yes, he is.
- 11 Q. Subsequent to the purchase of Jes by
- Gem, have you had continuous business dealings
- with Gem?
- A. Subsequent --
- 15 Q. In other words, after --
- A. Yes, I have.
- Q. Okay. And do those relations
- continue to today?
- <sup>19</sup> A. Yes.
- Q. Could you please describe at least
- with respect to any products relating to
- Babushka's Recipe what those business dealings
- are with respect to either Jes or Gem?
- MR. FRIEDMAN: Objection. Form.
- Jes or Gem, I think it's a bit confusing.

- G. Pincow Confidential
- Q. Well, starting with Jes, what were
- your business dealings with respect to any
- 4 products that you would ultimately sell under
- 5 the name Babushka's Recipe?
- <sup>6</sup> A. Starting with Jes, the two product
- <sup>7</sup> labels that they made for us were the farmer --
- 8 excuse me, Babushka's Recipe farmer cheese,
- <sup>9</sup> Tvorog, and a Babushka's Recipe butter. I
- think we called it homestyle butter.
- Q. And have you continuously had Jes
- print labels for you for those products until
- they went out of business or until they were
- acquired by Gem?
- A. No. We stopped using Jes' labels a
- little later on when we bought our own printer,
- so for the farmer cheese Tvorog the label was
- being produced in house.
- Q. Do you know when that started?
- A. I would say it started in 1998,
- <sup>21</sup> 1999.
- Q. Did you have other labels with
- Babushka's Recipe on it printed by Jes other
- than the farmer's cheese?
- A. Could you rephrase your question.

- G. Pincow Confidential
- O. Sure. You testified that Jes made
- farmer's cheese labels for you at the
- 4 beginning.
- <sup>5</sup> A. Right.
- <sup>6</sup> Q. Other than farmer's cheese, did Jes
- make any other product labels for you with the
- <sup>8</sup> name Babushka's Recipe?
- A. Yes. They made labels for the
- various types of yogurt cheeses.
- 11 Q. And what types of yogurt cheese were
- those?
- 13 A. Everything starting with the
- original yogurt cheese and down the line of
- Heini's assortment of yogurt cheeses, the main
- sellers. That would be vegetable, herb and
- garlic, original, I think we started with four,
- and in addition to that we at a later point
- decided to make a label for the Havarti cheese,
- yogurt Havarti cheese, also under Babushka's
- 21 Recipe label.
- Q. Do you remember when you first
- started selling each of those types of
- 24 products?
- A. We started selling them in 1997.

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- G. Pincow Confidential
- MR. FRIEDMAN: I am objecting to
- $^{3}$  form.
- 4 MR. THOMPSON: Okay.
- <sup>5</sup> Q. Do you recall when you first started
- selling the plain yogurt cheese under the
- Babushka's Recipe?
- 8 A. That never took off. Can I explain
- 9 why?
- 10 Q. Sure.
- 11 A. We created the labels but what
- happened in the interim, Lisa Troyer, one of
- the principals of Heini's, decided that she is
- granting us exclusivity, which allowed us
- instead of creating all of this under
- $^{16}$  Babushka's Recipe, to carry the product under
- her original label, and we decided to do that
- rather than put Babushka's Recipe on every one
- of her original products, and we stuck only
- with the Havarti yogurt cheese on the
- Babushka's Recipe, but the labels were produced
- so that we could use her product without
- interrupting her relationship at that time with
- some of the other distributors that she had.
- THE WITNESS: You will read the

- G. Pincow Confidential
- <sup>2</sup> record.
- Q. Do you remember when you first
- 4 started selling vegetable yogurt cheese with
- 5 the Babushka's Recipe label?
- A. I don't think we sold Babushka
- yogurt cheese, vegetable yogurt cheese under
- 8 Babushka.
- 9 Q. How about garlic and herb?
- A. Also not.
- 11 Q. Smoked yogurt?
- 12 A. Smoked yogurt, yes, and original,
- yes, and Havarti yes.
- MR. FRIEDMAN: Can I ask what the
- witness is looking at?
- Q. What are you looking at?
- <sup>17</sup> A. Vegetable yogurt cheese --
- MR. FRIEDMAN: The exhibit is --
- o. 206?
- MR. FRIEDMAN: 206 and 210.
- A. Should I close it?
- Q. No, because I was going to ask
- <sup>23</sup> you --
- MR. FRIEDMAN: It's just that if you
- are looking at a document while testifying,

- G. Pincow Confidential
- it's appropriate to make that clear on the
- record what you are looking at.
- 4 THE WITNESS: Okay.
- MR. THOMPSON: And it certainly is
- appropriate for everyone to know what you
- are looking at so we can all look at the
- same thing at the same time.
- 9 THE WITNESS: Okay.
- 10 Q. Now, with respect to this document,
- I believe you are looking at the page that has
- a Bates number GOLD 0210 in the lower
- right-hand corner?
- A. Right.
- 15 Q. It indicates there that there were
- labels -- first, let me ask you, do you
- 17 recognize this page that bears the Bates number
- 18 0210?
- <sup>19</sup> A. No.
- Q. Is that your handwriting on that
- page?
- <sup>22</sup> A. No.
- Q. Do you have an understanding of what
- this page is?
- A. I believe this is a handwritten

- G. Pincow Confidential
- $^2$  order that was given to the printer or taken by
- $^3$  the printer.
- <sup>4</sup> Q. Would you have an understanding of
- <sup>5</sup> when that order was taken?
- MR. FRIEDMAN: Note my objection.
- A. It states -- the dates that are
- $^{8}$  stated here are 4-7-1998 for 7,000 labels and
- 9 my name is next to that order, and then it says
- 4,000 original yogurt, 1,000 smoked yogurt,
- 1,000 garlic and herb, and 1,000 vegetable
- yogurt labels and, again, my name is next to --
- above that description, and right below it is a
- $^{14}$  date of 4-21-99, 10,000 labels of the same
- products, the same products in different
- quantities.
- Q. Now, I believe you testified that
- you didn't actually sell the garlic and herb or
- the vegetable yogurt under the Babushka's
- Recipe; isn't that right?
- A. No, I said I didn't sell the herb
- and garlic, but I did sell vegetable, smoked
- and original and Havarti, four flavors.
- Q. With respect to the garlic and herb
- then, do you know why there would be two orders

- G. Pincow Confidential
- for garlic and herb if you didn't actually sell
- 3 the product?
- <sup>4</sup> A. Good question. No, I don't have an
- <sup>5</sup> explanation for that.
- Q. Do you have a recollection of how
- $^{7}$  the product was selling, how widely the product
- was selling, for example the original yogurt
- 9 cheese in the 1998 time frame?
- 10 A. It was one of the most popular items
- that we had and following that item the second
- most popular item was the smoked yogurt cheese,
- $^{13}$  and then we had --
- MR. FRIEDMAN: I am objecting to
- this. There is, I think, not an adequate
- time frame being given.
- MR. THOMPSON: I believe -- could I
- have the question read back. I believe I
- put it in April '98 time frame.
- (Record read.)
- MR. FRIEDMAN: Original yogurt
- cheese?
- MR. THOMPSON: Original yoqurt
- cheese in the 1998 time frame.
- MR. FRIEDMAN: So we are talking

- G. Pincow Confidential
- about original yogurt cheese?
- $^3$  MR. THOMPSON: Yes.
- <sup>4</sup> A. Under Babushka's Recipe.
- <sup>5</sup> Q. And those original yogurt cheeses
- were sold under the Babushka's Recipe?
- <sup>7</sup> A. Right.
- Q. Did you sell any original yogurt
- 9 cheese under any other label at that time?
- <sup>10</sup> A. No.
- 11 Q. So if you have a sale -- when you
- refer to a sale of original yogurt cheese, that
- would have been in the Babushka's Recipe
- original yogurt cheese?
- A. Right.
- Q. Do you remember who some of your
- earlier customers were for those products?
- 18 A. I would say that every major --
- major meaning every meaningful volume-wise
- customer that we had was purchasing product
- 21 from us at the time.
- Q. Now, do you remember when you first
- started selling the farmer cheese with the
- 24 Babushka's Recipe label on it?
- A. I would say it was 1998.

- G. Pincow Confidential
- O. Can you tell me who manufactured
- that farmer cheese for you?
- $^4$  A. Queensboro Farms.
- $^{5}$  Q. And have they continued to
- 6 manufacture farmer cheese for you under that?
- $^{7}$  A. Yes. Yes, they have.
- 8 O. Can you tell me the circumstances
- <sup>9</sup> under which Queensboro began to market that
- product for you -- excuse me, to manufacture
- that product for you?
- MR. FRIEDMAN: This is farmer's
- cheese?
- MR. THOMPSON: Farmer cheese, yes.
- A. We actually approached Queensboro.
- We were introduced to Queensboro by our
- insurance agent who happened to know the
- principal of Queensboro, Butch Miller. We had
- a machine that was used in production of this
- specific type of cheese. I will have you know
- that there is not so many companies in this
- country that have this machine. It's a very
- unique machine. We owned a machine like that.
- We bought it from a failed dairy plant and we
- had this machine in our possession and this

- G. Pincow Confidential
- machine was provided to Butch Miller's company
- $^3$  to recreate -- to recreate what was known in
- the market as Tvorog, farmer cheese, and the
- $^{5}$  sample that was used was the Friendship farmer
- 6 cheese, which is sold widely in all the stores
- <sup>7</sup> and delis in New York. So this was, I would
- say, either '97 or early '98 when we gave the
- 9 machine to Queensboro Farms and they started
- manufacturing this product for us and the
- 11 agreement was that they would only make this
- product for Gold Star being that they were
- making the product on the machine that we
- 14 provided and did not get paid for. We just
- contributed the machine to Queensboro Farms.
- Q. And at all times have you sold the
- Queensboro-manufactured farmer cheese under the
- name Babushka's Recipe?
- A. Yes, we did.
- Q. How often do you order the farmer
- 21 cheese from Queensboro?
- A. Once a week.
- Q. And how much product do you order
- once a week?
- A. About a hundred cases of the 3 pound

- G. Pincow Confidential
- 2 product and we used to buy from them the 1
- $^{3}$  pound product, we would buy 30 to 40 cases of
- 4 that product for a week, but we have
- 5 discontinued purchasing the 1 pound product
- because it wasn't doing well in our market, so
- we continued to sell and buy only the 3 pound
- 8 product.
- 9 Q. And have you continuously purchased
- this product from Queensboro since that first
- 11 time?
- 12 A. Well, I would say that our official
- volume was lower than that amount that I just
- indicated. This is what we currently purchase
- $^{15}$  and sell.
- Q. When the product arrives from
- Queensboro, does it bear any labeling on it?
- A. No, it doesn't.
- Q. What happens to it once it reaches
- 20 Gold Star?
- A. The label that is produced on the
- printer which is in Gold Star is affixed to the
- product that is being delivered by Queensboro.
- Q. I will ask you to look at
- <sup>25</sup> Exhibit 115. I'm sorry, 117.

- G. Pincow Confidential
- A. Okay.
- Q. Do you recognize this document?
- $^4$  A. Yes, I do.
- $^{5}$  O. What is it?
- A. It's the label that we currently use
- for farmer cheese Tvorog on the Babushka's
- <sup>8</sup> Recipe label.
- 9 Q. How long have you been selling that
- product with this label, with this label in
- 11 this format?
- 12 A. I would say since 1999, maybe 2000,
- in this format.
- Q. How did this format differ from any
- prior format?
- 16 A. The machine that we had prior for
- labels did not allow us to put an image on the
- label, so we only used the words "Babushka's
- 19 Recipe" on it. There was no image.
- MR. FRIEDMAN: Could you read the
- last question and answer back for me,
- please.
- (Record read.)
- Q. Now, I will ask you to look at what
- has been previously marked as Respondent's 4,

- G. Pincow Confidential
- which is this. Can you first identify what
- Respondent's 4 is?
- <sup>4</sup> A. I am looking at Gold Star catalog,
- $^{5}$  undated catalog, but I would say this is one of
- our earliest catalogs.
- <sup>7</sup> Q. Do you know when that catalog came
- 8 into being?
- <sup>9</sup> A. I would say approximately '99, maybe
- <sup>10</sup> 2000.
- 11 Q. And does that catalog contain any
- Babushka's Recipe products in it?
- A. Yes, it does.
- Q. Could you, please, tell me where?
- A. Okay. Page 20 of the catalog, item
- number 42025 is Havarti yogurt cheese under
- <sup>17</sup> Babushka's label.
- MR. FRIEDMAN: Could I ask for a
- moment to locate this exhibit.
- (Record read.)
- 0. Is that it?
- 22 A. Oh, I'm sorry. Page 21, item 48001
- is Babushka's Recipe homestyle butter.
- MR. FRIEDMAN: What page?
- THE WITNESS: 21.

- G. Pincow Confidential
- Q. That's the product depicted in the
- <sup>3</sup> upper right-hand corner?
- $^4$  A. That's right.
- Q. Are there any others?
- A. Page 22, item 41502 and 41501.
- $^7$  Q. Now, it appears that the product
- 8 41502 -- I'm sorry, first could you tell us
- $^{9}$  what kind of a product 41502 --
- 10 A. These are farmer cheeses produced by
- 11 Queensboro Farms and they were sold under
- Babushka's Recipe designation.
- Q. What sort of label did they have, if
- $^{14}$  any?
- A. Well, they have a label that is
- similar to the one that we have in Exhibit 117,
- except it did not have the image of Babushka,
- instead it had only the wording "Babushka's
- Recipe, "Babushkin Retsept."
- MR. FRIEDMAN: Can I have the
- question and answer read back.
- (Record read.)
- MR. FRIEDMAN: Is there a number
- that goes on with that?
- MR. THOMPSON: I'm sorry? We had

- G. Pincow Confidential
- been referring to 41502 on page 22 of
- Exhibit R 121 in black and white and R 4 in
- 4 the color.
- MR. FRIEDMAN: Could I see the
- 6 color?
- 7 MR. THOMPSON: Sure.
- 8 Q. Now, on the label of the product as
- you just described with the words "Babushkin
- Retsept," did it include any English words as
- $^{11}$  well?
- 12 A. I believe so. It is customary for
- Gold Star that any time we use the Russian
- wording, to comply with the FDA regulations to
- also include the transcription or the word in
- <sup>16</sup> English.
- 17 Q. Now, other than calling the product
- Babushka's Recipe or Babushkin Retsept, are
- there any other terms that Gold Star has used
- to refer to this product?
- A. Tvorog.
- Q. That would be the farmer cheese?
- A. Right.
- Q. That's the type of cheese it is?
- A. Right.

- G. Pincow Confidential
- Q. Are there any other translations of
- $^3$  the word that you have used to describe it?
- A. Yes. You know, we have been using
- the words "granny's recipe" to describe the
- <sup>6</sup> product.
- <sup>7</sup> Q. I will ask you to look at what's
- been marked as Exhibit R 115. I will ask you
- <sup>9</sup> to look at that and let me know when you are
- done.
- A. I am done.
- Q. Can you identify this document?
- 13 A. This is a Gold Star invoice dated
- 12-18-1998, invoice number 108538, and this is
- for a customer New York International Store
- 16 located in Southfield, Michigan.
- O. And does this invoice show the sale
- of any farmer cheese such as we have described?
- A. Yes, it does.
- Q. Could you tell me where?
- A. Page 2 of the invoice, item under
- product number MG05, 30.70 pounds, farmer
- cheese, granny's recipe.
- Q. And is that the product that you had
- sold in or about December of 1998 under the

- G. Pincow Confidential
- <sup>2</sup> name Babushka's Recipe?
- $^3$  A. Correct.
- Q. Can you tell me why on the invoice
- it's listed as granny's recipe rather than
- <sup>6</sup> Babushka's Recipe?
- A. We had different staff, different
- 8 assistants working at different times at Gold
- 9 Star. Some of them were more Americanized,
- some of them were students, and when they were
- assisting me in putting together something like
- descriptions for my products, they sort of did
- some of the things using their own creativity
- and imagination, so the word "granny's recipe"
- $^{15}$  was basically introduced by someone who was a
- $^{16}$  recent college graduate, Russian dissent. That
- is the reason that we used "granny's recipe."
- Q. Have you maintained that reference
- to granny's recipe to this day?
- 20 A. On most of the products, yes, but we
- have changed it on some.
- Q. Is there any particular reason why
- you would have selected some to change it and
- others not to?
- A. It depends on who is putting

1 G. Pincow - Confidential together the catalog. MR. THOMPSON: I'm sorry, Mr. Friedman, did you want to say something? 6 MR. FRIEDMAN: I wanted to interpose an objection to form. I am just a little uncertain on which product did your question relate to in terms of changing the 10 name. 11 MR. THOMPSON: Okay, well, let me 12 hear the question back, because I don't 13 remember it well enough to say. 14 (Record read.) 15 MR. THOMPSON: She had testified that for some products they changed the 17 name, as I understood, to anglicize it and 18 some they didn't, and I was trying to 19 figure out why they would have picked one 20 or the other. 21 MR. FRIEDMAN: And I am just 22 objecting to form because I am not sure 23 which is which. You are very loosely using

and since I'm not quite as familiar with

some products change and others not change,

24

25

- G. Pincow Confidential
- Gold Star's products as you or Miss Pincow,
- I am just a bit confused as to which
- 4 products they changed the name and which
- they didn't.
- <sup>6</sup> Q. Okay. Well, which products did you
- 7 change the name for; do you know?
- A. Well, recently we went back and
- forth between using the Babushka's Recipe
- yogurt Havarti, we had it just as Havarti, now
- we are using it as Babushka product and you see
- the word "Babushka" now on more recent
- invoices, because we needed to help the
- customer identify that product in our catalog.
- <sup>15</sup> If I may --
- Q. Please.
- A. -- demonstrate.
- Q. First state what you are looking at.
- 19 A. I am looking at Gold Star catalog
- $^{20}$  dated 2007.
- 0. Which is Exhibit number --
- A. Exhibit 118. Page 27, item 42025,
- which bears Babushka's Recipe label which says
- here "yogurt Havarti." If you look at the
- items on the bottom of the page where it's

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- listed, it says 42025 is yogurt Havarti, 7
- pound loaf. Now, in order for our customer to
- identify the product better, we are now calling
- <sup>5</sup> it Babushka Havarti in the invoices, for
- example, and in our order sheet, but as of the
- <sup>7</sup> date of that catalog, it was still listed only
- 8 as yoqurt Havarti.
- 9 Q. Would you be able to tell me on that
- same page what name for the product is shown in
- the picture of the product on that page?
- 12 A. The name on the product is Havarti
- Yogurt Cheese. In Russian it says "Rossiyskiy
- Sir Na Yogurt." The same label bears a
- Babushka label and Babushka Recipe sign.
- Q. I will ask you to look at the
- documents that had been marked as Exhibit 116.
- That's the large clipped thing right in front
- of you. I will ask if you can look at that and
- let me know what that is.
- A. This is a number of invoices
- generated by Gold Star. The one immediately in
- front of me is dated 12-29-98, invoice number
- 109845, and all the subsequent invoices are of
- earlier dates with the last one being 12-19-98,

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- invoice number -- excuse me, 12-18-98, invoice
- $^{3}$  number 108548.
- Q. Do you know if any of the products
- <sup>5</sup> listed on these invoices bore the trademark
- 6 Babushka's Recipe?
- A. Yes, I do.
- 8 O. Could you tell me which ones?
- A. Farmer cheese, granny recipe.
- Q. Where do you see that?
- 11 A. Looking at the invoice number
- <sup>12</sup> 108548.
- 13 Q. Could you tell me the GOLD number at
- the bottom?
- A. GOLD number at the bottom is GOLD
- 16 0284. Okay. And the other items that were
- sold under Babushka's Recipe would be cheese
- yogurt loaf, cheese yogurt garlic loaf.
- 19 Q. That's on that same page?
- <sup>20</sup> A. Yes.
- Q. Now, on the description it doesn't
- indicate that those had the name Babushka; is
- that right?
- A. That's right.
- Q. Do you know why it doesn't say

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- Babushka there?
- $^3$  A. Well, the same reason that I just
- described in my prior testimony, that we did
- $^{5}$  not necessarily use the word "Babushka" in the
- description of the product on an invoice, but
- the label that the product had would be the
- 8 Babushka label.
- 9 Q. Now, these documents counsel has
- objected to as not having been produced earlier
- in the proceeding.
- 12 As part of your duties were you
- responsible for gathering documents in response
- to the request for production?
- $^{15}$  A. Yes.
- Q. Could you please tell me what you
- did when you first got that request.
- 18 A. I started the search for any and all
- documents concerning the case. We had gone
- through all of our cabinets and files in the
- immediate vicinity, which is the 570 Smith
- 22 Street address. Then we decided we needed to
- check our archives and we went into the 250
- Lorraine Street, the adjacent building, to see
- $^{25}$  what we had there, and since we do keep seven

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- years of records that have to do with invoices,
- $^3$  orders and things of that nature, that room is
- 4 completely filled with boxes from floor to
- $^{5}$  ceiling and it was not an easy task. We
- 6 literally had to pull out a lot of shelves and
- <sup>7</sup> cabinets and, you know, trying to find the
- boxes that were designated 1998 or 1997, but we
- 9 realized that a lot of that material has
- already been disposed of, because we want --
- 11 you know, when we started the search for the
- documents, they were no longer available in the
- archives. Now -- may I continue?
- Q. Please.
- 15 A. The reason we found these so late is
- in the interim I had a request from an agency
- called the Empire Zone which was making a
- request of a similar nature that I needed to
- 19 find certain records from 1998 and 1997 and we
- searched our archives again and we found one
- 21 box of documents that related to our invoices
- and that is what you have here. We were only
- able to find this one box that was designated
- as December 1998. So what I did, I pulled out
- of that box the invoices that related to this

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- subject matter and that is the reason that you
- have them so late. If I may add, the issue
- 4 with the Empire Zone started sometime late
- $^{5}$  August of this year. They asked us to find
- these documents so we could be reinstated and
- that is what created the second search of
- 8 documents. So as soon as I found them I gave
- <sup>9</sup> them to you.
- 10 Q. Now, with respect to the document
- marked 115, tell me again to whom that invoice
- was directed.
- 13 A. New York International Store in
- 14 Southfield, Michigan.
- Q. And can you tell me who the
- principal is of New York International?
- <sup>17</sup> A. Vladimir Krasnov.
- Q. Do you know of your own knowledge
- how long Mr. Krasnov's store has been a
- 20 customer?
- A. Mr. Krasnov initiated his business
- just about the time that I started working
- there, which would be like 1995, 1996 time
- $^{24}$  frame.
- Q. Has that business continued to buy

- G. Pincow Confidential
- products from Gold Star throughout this period?
- A. Yes.
- Q. Now, with respect to Exhibit 115,
- <sup>5</sup> which I believe we have already established
- shows a sale of the farmer's cheese on it --
- <sup>7</sup> A. Right.
- Q. -- do you know of your own knowledge
- 9 whether Mr. Krasnov's store has continued to
- purchase products bearing the name -- start
- 11 that over.
- Do you know of your own knowledge
- whether Mr. Krasnov's store has purchased
- continuously dairy products bearing the name
- Babushka's Recipe?
- A. Yes, sir.
- Q. Who is the individual at Gold Star
- with responsibility, with the top line
- 19 responsibility for maintaining and reviewing
- the documents in this case?
- A. I am.
- Q. And who is responsible for the
- search of the records?
- $^{24}$  A. I was.
- Q. In addition to looking through the

- G. Pincow Confidential
- boxes in the storage room on the Lorraine
- Avenue premises, what, if anything, else did
- 4 you do to respond to the discovery request from
- <sup>5</sup> Four Seasons?
- A. I have contacted my software
- <sup>7</sup> suppliers and asked them if there was any
- 8 possibility that they could resurrect the files
- <sup>9</sup> and the invoices that Gold Star had on backup
- tapes from, you know, 1998, because we did find
- the hard drive, I should say, the computer that
- was used back then, but they told me that that
- would be impossible because that version of the
- system was no longer available even to them, so
- that means that whatever information was
- sitting on that hard drive in the backup form
- would not be able to be resurrected by the
- providers of the system. And, for the record,
- 19 I will state who the system is. It's a system
- called Synchronics. I'll spell it for you,
- S-Y-N-C-H-R-O-N-I-C-S. I think I did that
- right. It's easier to spell Babushka's Recipe.
- 23 Synchronics it software that was initially
- owned by Great Plains and is currently owned by
- Microsoft. We have used the system since 1996

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- <sup>2</sup> continuously updating every two to three years
- $^3$  to a new version of the same program.
- $^4$  Q. Did you make every effort you could
- 5 at that time and continuing to today to gain
- 6 access to these computer records?
- A. Yes, sir.
- MR. FRIEDMAN: When you say "that
- time," can you put a time frame on that.
- Q. From the time you were first asked
- to look for the documents.
- A. Yes.
- 13 Q. In addition to looking through your
- corporate records that were available to you
- and to contacting Synchronics, did you take any
- other steps to respond to the document requests
- 17 received from Four Seasons?
- 18 A. I have contacted every person that I
- remember to be involved, you know, with the
- creation of Babushka's Recipe, with the
- 21 printing of the label, with catalog
- manufacturing, production, printing, in order
- to prove the point that we have been involved
- and selling and distributing Babushka's Recipe
- product for a long time, I would say quite

- G. Pincow Confidential
- possibly starting 1997.
- Q. Could you identify any individuals
- with whom you spoke?
- <sup>5</sup> A. I spoke to Irina Lubenskaya, Dan
- 6 Bartolomeo, I spoke to the printer who did our
- <sup>7</sup> catalog, this catalog, this first catalog.
- 8 O. For the record, that's
- 9 Respondent's 4 that you were holding.
- A. Right. Should I state --
- 11 Q. Whenever you pick up or touch a
- document.
- 13 A. Exhibit 4, Respondent's Exhibit 4.
- Q. I'm sorry, please continue.
- A. And, again, you know, contacted
- Synchronics, we contacted the company that
- handled Gold Star account prior to Synchronics.
- Meaning we had two different dealers handling
- with us who sold us the Synchronics software.
- I spoke to both of them. And this was all done
- in an effort to produce the documents to prove
- the timing point of the usage of Babushka's
- Recipe.
- Q. Could you please tell me when you
- first started dealing -- can you please tell me

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- have you been dealing with Bunker Hill Cheese?
- A. Yes.
- <sup>4</sup> Q. When did you first start dealing
- <sup>5</sup> with them?
- <sup>6</sup> A. 1998.
- <sup>7</sup> Q. And what was the circumstances under
- 8 which you first started dealing with Bunker
- 9 Hill Cheese?
- A. We were interested in purchasing
- yogurt cheeses from Bunker Hill. We were
- 12 already distributing yogurt cheese from a
- competitor of Bunker Hill, but the product was
- $^{14}$  not coming in the volume that we needed and I
- approached Lisa Troyer trying to convince her
- to sell the product to Gold Star, at which
- point she told me that she couldn't because she
- had other Russian distributors and there were
- 19 already one too many, but she would be willing
- to sell me other products in the yogurt cheese
- <sup>21</sup> family.
- Q. And what type of products in the
- yogurt cheese family did she agree to sell you?
- A. She agreed to sell me flavored
- products, such as vegetable yogurt cheese and

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- smoked yogurt cheese. She also agreed to sell
- $^3$  me a product that contained more cream and they
- 4 called it butter cheese and we called it
- <sup>5</sup> Havarti yogurt cheese.
- <sup>6</sup> Q. When did you first start buying
- products from Bunker Hill Cheese that you
- 8 eventually sold under the Babushka's Recipe
- 9 label?
- <sup>10</sup> A. 1998.
- 11 Q. Since that time have you
- continuously bought such products from Bunker
- 13 Hill Cheese?
- $^{14}$  A. Yes.
- Q. And since that time have you
- continuously applied labels to them with the
- label Babushka's Recipe?
- 18 A. No. The answer is no. We continued
- to apply Babushka's Recipe label on some and
- stopped applying Babushka's Recipe on others,
- and, to be exact, we stopped applying
- Babushka's Recipe label on the original yogurt
- cheese, smoked, vegetable, and herb and garlic,
- and the reason for that is that as the time
- went on and Lisa got hurt by Beluga Caviar, she

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- decided to grant Gold Star exclusivity for her
- line of products and since that line of
- 4 products under her brand name was very well
- $^{5}$  known to the Russian market, we decided to give
- <sup>6</sup> up on the private labeling using Babushka's
- Recipe and use her branded product.
- 0. Do you know when that was?
- 9 A. I would say that was somewhere in
- the vicinity of '99, 2000.
- 11 Q. Have you then continuously sold her
- labeled products in that niche market for those
- 13 products?
- 14 A. Yes.
- MR. FRIEDMAN: Object to form. When
- you say "her" branded product, I don't know
- what that means.
- Q. By "her" I meant -- who did you
- understand me to mean by "her"?
- A. Heini's, Bunker Hill.
- MR. FRIEDMAN: Which one? Heini's,
- Bunker Hill, what brand?
- A. Bunker Hill is the corporate name.
- Heini's is the brand. Bunker Hill Cheese is
- the corporate name of Lisa Troyer's company.

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1
                  G. Pincow - Confidential
     Heini's is the brand that they use on their
     products.
                                So if I may, at some
                 MR. FRIEDMAN:
          point International Gold Star decided to
 6
          give up the Babushka's Recipe name for
          certain yogurt cheeses --
                 THE WITNESS:
                               True.
                 MR. FRIEDMAN: -- that were
10
          manufactured by Bunker Hill?
11
                 THE WITNESS:
                               True.
12
                 MR. FRIEDMAN: And instead to use
13
          the Heini's brand on it.
14
                 THE WITNESS: True.
15
                 MR. FRIEDMAN: And what period of
          time was that?
17
                 THE WITNESS: Are we switching with
18
          you?
19
                 MR. FRIEDMAN: If I am going too
20
          far, I will stop.
21
                 THE WITNESS:
                              No, let's do this.
22
                 MR. FRIEDMAN: I don't want to
23
          interrupt your exam.
24
                 MR. THOMPSON:
                                I have no problem.
```

We are trying to get to the facts.

25

1 G. Pincow - Confidential Whatever you want to ask right now on that topic and then I will take back over. MR. FRIEDMAN: If you could just answer that question. 6 THE WITNESS: Say that again. MR. FRIEDMAN: At what period of time did you switch from Babushka's Recipe to Heini's? 10 THE WITNESS: I think it was 11 somewhere between '99 and 2000. 12 MR. FRIEDMAN: And you have 13 continued until this day or you then 14 stopped? 15 THE WITNESS: I continued on those 16 four flavors that I just mentioned; 17 original, herb and garlic, smoked and 18 vegetable under Heini's label. 19 BY MR. THOMPSON: 20 Now, are there other products that 0. 21 you have bought from Bunker Hill that you have 22 continued to sell to this day with the 23 Babushka's Recipe label?

The Havarti yogurt cheese.

the item that I continuously bought under

That's

24

25

Α.

- G. Pincow Confidential
- $^2$  Babushka label from Heini's and the product was
- $^3$  always with the name Babushka's Recipe.
- <sup>4</sup> Q. So since 1998 when you first started
- selling products -- dairy products under the
- <sup>6</sup> name Babushka's Recipe, I just want to make
- <sup>7</sup> sure I understand, you have continuously sold
- 8 Havarti yogurt cheese manufactured by Bunker
- 9 Hill Cheese; is that right?
- A. Yes.
- 11 Q. And also continuously sold farmer
- cheese manufactured by Queensboro Farms?
- A. Yes.
- Q. Are there any other products that
- you have been selling since 1998 until today
- that are dairy products sold under the
- Babushka's Recipe name?
- A. Not until today, but in 1998, which
- would be the butter, the Babushka's Recipe
- butter. We discontinued selling that item, so
- we no longer carry that item in our assortment.
- Q. Now, we have seen previously some
- UPC codes with the name Babushka's Recipe on
- them. Do you remember that?
- <sup>25</sup> A. Yes.

- G. Pincow Confidential
- O. Do you know who made those UPC codes
- <sup>3</sup> for you?
- A. The UPC codes were generated
- 5 internally and then they were provided to the
- designer or printer to be affixed onto the
- <sup>7</sup> label.
- MR. FRIEDMAN: Can I ask a question?
- 9 MR. THOMPSON: Yes
- MR. FRIEDMAN: You say you saw some
- UPC codes --
- MR. THOMPSON: I was looking for
- them right now.
- Q. I will ask you to look at
- Exhibit P 206. That's Petitioner's 206.
- 16 A. Okay.
- Q. Starting at page 213 and continuing
- to 223, are those the UPC codes that you
- mentioned?
- <sup>20</sup> A. Yes.
- Q. So it's your testimony that you
- generated these initially and then sent them to
- the label designer?
- A. That's right.
- Q. So that would have been to

- G. Pincow Confidential
- Ms. Lubenskaya?
- $^3$  A. Right.
- Q. Do you know when you sent those to
- <sup>5</sup> her?
- A. Around the time that the labels were
- 7 created, so I don't know if we sent them to her
- $^{8}$  in July of '97 or at a later point.
- 9 Q. Well, if you look at Petitioner's
- 206, the documents 213 through 223, on the
- bottom line it has a date of 12-29-97.
- A. Okay, I see it.
- Q. Does that help refresh your
- recollection of when you sent those --
- 15 A. I would assume Irina received those
- 16 UPC codes somewhere around the time that she
- created the label, so that would be the
- <sup>18</sup> approximate date.
- MR. FRIEDMAN: Note my objection.
- MR. THOMPSON: On what grounds?
- MR. FRIEDMAN: We are testifying
- based on assumption.
- MR. THOMPSON: I was attempting to
- refresh her recollection.
- A. If I may add, that any time we

- G. Pincow Confidential
- <sup>2</sup> create a private label with any one particular
- designer, when we have reviewed and seen the
- final version of the design, at that point, at
- that very last point we provide the designer
- with our UPC code. Sometimes the designer is
- $^7$  not provided a UPC code but the printer is
- because he is going to be the last link, if you
- <sup>9</sup> will, from the production of the label.
- 10 Q. Now, do you remember -- I believe
- you testified that Gold Star makes its own
- labels for the farmer cheese product?
- 13 A. Yes.
- Q. Do you know from whom you have
- purchased those labels?
- A. Glenroy.
- Q. I'm sorry?
- $^{18}$  A. The name of the company is Glenroy,
- <sup>19</sup> I believe.
- Q. And have you been continuously
- buying it from them since that time?
- A. I think we have continuously worked
- with Glenroy, but it's not inconceivable
- that -- I know for a fact that we changed the
- machines a few times. I'm not sure that

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- $^2$  Glenroy was the same company that gave us the
- prior machine, the prior printing machine for
- 4 the labels.
- <sup>5</sup> Q. And they have supplied you then with
- the labels to feed their own machines, so to
- <sup>7</sup> speak?
- 8 A. That's true.
- 9 MR. THOMPSON: Take a five-minute
- break.
- 11 (Recess was taken from 3:57 to
- <sup>12</sup> 4:18.)
- BY MR. THOMPSON:
- Q. We had earlier marked today
- documents Petitioner's 208 and 209. Could you
- please identify those documents?
- 17 A. Document 208 is a standard type of a
- 18 flyer, sale sheet, that is produced by Gold
- 19 Star on an ongoing basis for various products
- that it sells, and this is the standard
- 21 approach that we use in promoting the items
- that we have either as new items or items on
- sale or exclusive items.
- Q. Okay. And can you tell me for
- Exhibit 208 what product is being promoted

- G. Pincow Confidential
- <sup>2</sup> there?
- $^3$  A. The product that's being promoted is
- <sup>4</sup> Babushka's Recipe homestyle butter. It's a 5
- pound loaf or log which bears Babushka's Recipe
- design and it's our item number 48001. It
- <sup>7</sup> says -- the top of the page bears International
- 8 Gold Star Trading's information, the address
- 9 and the logo, and right below it in Russian it
- states "exclusive from Gold Star." Well, the
- words "Gold Star" are in English, but the word
- "exclusive" and "from," those two words are in
- 13 Russian.
- Q. Are you able to identify when this
- document was produced?
- A. Unfortunately, not.
- Q. Are you able to identify anything
- about it that would give you any way of giving
- it any context in terms of its timing?
- A. Well, the document that was attached
- to this that's your Exhibit 209 is a document
- that was distributed alongside of this
- document -- by "this document" I am referring
- to 208, and these are basically our two sale
- sheets that are going out at the same time to

- G. Pincow Confidential
- $^{2}$  all of our customers, and the only way that I
- 3 could estimate the time of this flyer is by
- looking at the other items that are listed here
- $^{5}$  and based on what I am seeing and knowing when
- some of these items were imported and shipped
- by Gold Star, I would say that the timing of
- 8 this document was somewhere in the vicinity of
- <sup>9</sup> '99, 2000.
- Q. And on what do you base that
- 11 conclusion?
- 12 A. On the type of products that are
- listed in 209, the items that we are doing --
- that we have on close-out sale and the items
- that we are promoting in our grocery section,
- $^{16}$  and I am referring to in beverages Saint Spring
- mineral water and in groceries there is three
- products there listed with the brand name
- 19 Veres, so I am basing that on approximate time
- that I started importing these lines.
- Q. Can you tell me where you acquired
- the homestyle butter that is shown in
- <sup>23</sup> Exhibit 208?
- A. I believe I acquired it from Bunker
- <sup>25</sup> Hill Cheese.

```
1
                  G. Pincow - Confidential
                 MR. THOMPSON:
                                 I will have marked as
          a collective exhibit documents that bear
          the Bates production number GOLD 0027
          through GOLD 0033 and once the reporter has
 6
          marked it as Exhibit 124, I will ask you to
          take a look at it.
                 (Registrant Exhibit 124, Gold Star
          Smoked Fish invoices, Bates stamped GOLD
10
          0027 through GOLD 0033, marked for
11
          identification.)
12
                 Just let me know when you have
          0.
13
     finished looking through that.
14
                 (Document review.)
15
          Α.
                 Okay.
16
                 Can you please identify what those
          O.
17
     documents are?
18
                 These are Gold Star invoices dated
19
     1-15-99 -- the first one that I am looking at
20
     is page 1 dated 1-15-1999, invoice number 11499
21
     sold to Health Food International in
22
     Philadelphia.
23
          Ο.
                 And what products are on there?
24
          Α.
                 The products that are on here are,
```

you know, standard assortment of Gold Star

25

- G. Pincow Confidential
- products starting with fish and going into
- cheeses, frozen products, deli meat products
- $^4$  and that's it.
- $^{5}$  Q. Are there any products shown on this
- invoice that would have born the Babushka's
- 7 Recipe trademark?
- A. Yes. Item MG05, 6 pound farmer
- <sup>9</sup> cheese, granny's recipe.
- Q. Do you see any other products that
- are listed on any of the other pages of
- Exhibit 124 that would have born the name
- Babushka's Recipe?
- A. Next page of the exhibit, invoice
- date 1-15-99, invoice number 111513, sold to
- Rodeo Food Distribution in Los Angeles,
- California, there is an item cheese yogurt loaf
- which would have had the Babushka's Recipe
- 19 label on it.
- O. And where would Gold Star have
- 21 purchased that product?
- A. From Bunker Hill Cheese.
- 0. Are there any others?
- A. Not on this page. On the following
- page, Misha's Deli, invoice date 1-20-99,

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- G. Pincow Confidential
- invoice number 111798, we have an item MG05,
- 15.8 pounds of farmer cheese, granny's recipe.
- 4 And the page following Natalie's
- International Food in Vermont -- excuse me,
- Brooklyn, New York, invoice date 1-20-99,
- $^7$  invoice number 111831. This has our butter,
- item number MA18, 5 pounds, listed on the
- <sup>9</sup> invoice as butter Amish and sold in 5 pound
- roll, but this is the item that we have as an
- item with the Babushka's Recipe label. Okay.
- 12 The next invoice is invoice number
- 11 11934, date 1-21-99, the customer is Nabeel's
- 14 Imported Foods in Homewood, Alabama, and this
- invoice shows an item MG05, farmer's cheese,
- granny's recipe, 9.3 pounds.
- Okay. The next page we have invoice
- number 165282, invoice date 10-10-00, which
- would stand for the year 2000, and this is an
- invoice to Utica Gastronome in Utica, New York,
- and here we have under MG05 farmer cheese,
- granny recipe, 30.5 pounds.
- And lastly, an invoice dated
- 5-15-2001, invoice number 185530, an invoice to
- <sup>25</sup> Kalinka Deli in Florida, Sunny Island, Florida,

1 G. Pincow - Confidential and under item number 41501 is farmer cheese, granny's recipe, 33 pounds even. That. concludes 124. MR. THOMPSON: The next exhibit -- I 6 will point out for the record that Exhibit 124 has been marked as commercially sensitive. The information that we just pulled off of it I don't necessarily 10 consider to be sensitive as we discussed 11 it, so I didn't object to your clients 12 being in the room, but I am going to 13 introduce another document where the 14 information would be trade secret, so --15 MR. FRIEDMAN: You would like them 16 to leave the room? 17 MR. THOMPSON: If you wouldn't mind. 18 MR. FRIEDMAN: Just for a few 19 minutes, if you would step out. This is 20 information that they consider to be a 21 trade secret. 22 (Mr. Bekker and Mr. Kessler exit.) 23 MR. THOMPSON: Off the record. 24 (Discussion off the record.) 25 (Registrant Exhibit 125, spread

- G. Pincow Confidential
- sheets, Bates stamped GOLD 0018 through
- GOLD 0026, marked for identification.)
- 4 BY MR. THOMPSON:
- $^{5}$  Q. We are going to hand to you,
- Ms. Pincow, another set of documents that we
- have had marked as Registrant 125 bearing
- 8 production numbers GOLD 0018 through 0026, and
- <sup>9</sup> after you have had a chance to look at it,
- please let me know so I can ask you some
- 11 questions.
- 12 A. Okay, I have looked at it.
- Q. Could you please identify for me
- what those documents are?
- 15 A. These are documents generated from
- our computer system. Based on the fact that it
- says "Gold Star 2001" I assume that this is the
- version of our system that was purchased in
- <sup>19</sup> 2001. And then what it does, it gives you a
- year, date and month -- excuse me, year and
- month information on the quantity sold of a
- specific item, specific product. The first
- page is referring to item number 38001, which
- is Tushonka under Babushka's Recipe label, and
- Tushonka is actually a roast beef in its own

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1 G. Pincow - Confidential juice, and it shows the quantity of product that is sold, and since I know that this product was sold in cases, so all the numbers that you see here are the quantities of cases per month on a yearly basis starting with 2001 and ending with 2006. Next page --MR. FRIEDMAN: May I just ask a quick question. 10 MR. THOMPSON: Sure. 11 MR. FRIEDMAN: The three digits to 12 the right of the decimal points, what does 13 that signify? 14 THE WITNESS: Nothing. If we were 15 selling something in pounds and it was --16 it would require digits, because it would 17 not be an even number, then you would see 18 point decimals and so on. 19 MR. FRIEDMAN: So that --20 THE WITNESS: That's only space for 21 a defined quantity. 22 MR. FRIEDMAN: So under the first 23 entry under 2001, 1,848.000, does that mean 24 1 thousand --25 THE WITNESS: 1,848 cases.

- G. Pincow Confidential
- BY MR. THOMPSON:
- Q. Do you see any dairy products
- 4 identified in Exhibit 125?
- <sup>5</sup> A. Yes. It would be the last four
- pages of this exhibit disclose the quantity
- 7 sold for cheese yogurt under Babushka's label
- 8 and farmer cheese under Babushka label.
- 9 Q. And can you please tell me during
- what time periods these sales figures reflect
- 11 sales?
- 12 A. They reflect sales from the year
- starting with January of 2001 and ending with
- December 2006 for item 42025, and then we have
- a continuation for the same item which shows
- $^{16}$  sales of 2002 through 2007. I would say May
- 2007.
- Q. Do you know why it stopped in May of
- <sup>19</sup> 2007?
- A. Well, the system allows us to print
- only so many columns in the report, so in order
- to give you the years subsequent 2006, we had
- to run it in this format, but you could see
- that the numbers reconcile, so, for example,
- for the year 2006 the total quantity sold was

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- $^2$  REDACTED and that would be the same as you see
- $^3$  on the prior page where it ended with the year
- <sup>4</sup> 2006.
- <sup>5</sup> Q. Now, the first year listed is 2001.
- 6 Do you know why it did not have any records
- <sup>7</sup> from earlier than 2001?
- <sup>8</sup> A. The system that we have is such that
- <sup>9</sup> when we buy a new version, we sort of start
- from scratch, so everything that was prior is
- being -- I don't want to say erased, but is
- being replaced by the new version of the
- system, so, you know, if you ask me can I
- obtain for you numbers out of the system that
- $^{15}$  go beyond 2001, the answer is I could not. My
- prior part of the testimony was that with every
- version of the software we basically lose the
- data of the prior periods and we start from
- scratch.
- Q. So it's your testimony then that the
- computer system that you were operating on as
- of the date these reports were generated had no
- information on any product you sold prior to
- 24 2001?
- A. That's correct.

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- MR. FRIEDMAN: Just note my
- objection.
- Q. Now, there are two types of dairy
- products that you have identified here, the
- 6 cheese yogurt Babushka's and the farmer cheese
- Babushka's; is that right?
- $^3$  A. Right.
- 9 Q. Are those the two products that you
- previously identified as having been provided
- by Bunker Hill?
- 12 A. No. Farmer cheese --
- MR. FRIEDMAN: I'm sorry. Could you
- just read that back to me.
- MR. THOMPSON: I got it wrong
- anyway, so it doesn't matter.
- Q. Who is the supplier of the cheese
- yogurt Babushka's?
- 19 A. Bunker Hill Cheese.
- Q. And the farmer cheese Babushka?
- A. Queensboro Farms. You are tired.
- Q. It is the end of a very long day.
- MR. FRIEDMAN: Can you give that to
- me again. The cheese yogurt is Bunker
- 25 Hill?

- G. Pincow Confidential
- $^2$  MR. THOMPSON: Right, and the farmer
- $^3$  cheese is Queensboro.
- <sup>4</sup> Off the record.
- <sup>5</sup> (Discussion off the record.)
- 6 BY MR. THOMPSON:
- 7 Q. The documents indicate that you had
- 8 made sales in every month of 2001 through May
- of 2007; is that correct?
- 10 A. Well, this report reflects what we
- did up until 2007. That does not mean that we
- stopped selling the product in 2007.
- 13 Q. I understand. Do you know if you
- have continued to sell these products past the
- date these documents were created in May of
- <sup>16</sup> 2007?
- $^{17}$  A. Yes, I do.
- Q. And have you been selling the
- 19 product?
- A. Yes, I have.
- O. The quantities sold as reflected in
- the document 125 represents, as I understand
- it, the amount of cases sold, not the amount of
- dollars sold; is that correct?
- A. Quantity. It's quantity. So it

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- would be either cases or pounds. In the case
- of farmer cheese it's pounds, in the case of
- $^4$  farmer cheese Babushka it's pounds, pounds
- $^{5}$  sold.
- 6 MR. FRIEDMAN: I'm sorry, I believe
- the witness said farmer cheese for both
- examples.
- 9 A. No, I said farmer cheese and yogurt
- cheese, Babushka's. Okay. Let's start over.
- 11 Q. You are tired too.
- 12 A. I'm okay. I thought you said
- both -- you mentioned both cheeses. You said
- 42505, which is the cheese, the yogurt cheese,
- right, and you said farmer cheese, so I went
- $^{16}$  off the item number and the name of the next
- product. I'm still sharp.
- Q. But the point is that you have been
- continuing to sell these two products past the
- date of these reports?
- <sup>21</sup> A. Yes.
- MR. THOMPSON: That's all I am going
- to ask about this if you want to have your
- clients come back.
- <sup>25</sup> (Mr. Bekker and Mr. Kessler enter.)

- G. Pincow Confidential
- Q. As part of your duties, Ms. Pincow,
- are you responsible for maintaining employment
- 4 records?
- $^5$  A. Yes.
- 6 Q. Could you please tell me if
- subsequent to the deposition on Tuesday were
- you asked to look for any documents relating to
- 9 employment records from Gold Star?
- A. Yes.
- 11 O. What did you do in response to that
- 12 request?
- 13 A. First I checked the employee files
- that we have and the second thing I did is call
- Accudata Payroll, the company that provides
- Gold Star with payroll services.
- Q. Could I ask with respect to whom did
- you ask these questions?
- A. With respect to an employee of Gold
- Star who has the position of warehouse manager,
- Jacob Krumgalz.
- Q. Could you tell me what documents, if
- any, you were able to find?
- A. I found the employee file for Jacob
- 25 Krumgalz.

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MR. THOMPSON: And I will show you

what I will ask the reporter to mark as

Exhibit 126, which will have the Bates

numbers GOLD 0303 through GOLD 0310, and

after she has marked it I will ask you to

<sup>7</sup> look at it.

(Registrant Exhibit 126, Employee's
 Personnel File for Jacob Krumgalz, Bates
 stamped GOLD 0303 through GOLD 0310, marked

for identification.)

- Q. Again, in response to the request you said you looked through the records of Gold
- 14 Star. Could you just be more specific about
- what you did and what you found in response to
- the request?
- 17 A. I looked through the employee files
- and I found an employee personnel file for
- Jacob Krumgalz. I also called Accudata Payroll
- and spoke to the person responsible for
- research of documents, Mike Messina,
- M-E-S-S-I-N-A, and asked him if he could
- possibly resurrect documents on payroll for
- 1998, to which the reply was it was not
- possible and the earliest available date would

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- G. Pincow Confidential
- $^2$  be late 2000. So the only document that I was
- $^3$  able to produce for Mr. Friedman is the
- employee personnel file.
- $^{5}$  Q. Can you just briefly describe the
- documents that are in that file.
- 7 A. The documents -- well, the file
- 8 cover is employee's personnel file that bears
- Jacob Krumgalz's name on it, his Social
- Security number and the date of employment
- $^{11}$  stated as 06-22-1998. The second page, or
- should I say the first document in that file,
- is a W-4 form dated 1998 which has
- Mr. Krumgalz's home address and Social Security
- number, which is signed by him, and it has Gold
- Star's employer identification number as
- <sup>17</sup> 112930052.
- The second part of the file was
- employees withholding allowance certificate
- form, IT-2104, dated 1998 which bears
- Mr. Krumgalz's name and address, his Social
- Security number, his signature, and
- international Gold Star's address and tax ID
- <sup>24</sup> number.
- 25 And the last -- should I say the

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- 1 G. Pincow - Confidential last -- the next page is Form I-9 which is bearing Mr. Krumgalz's information, personal information, and states the documents that were attached to the form, which include Certificate of Naturalization and I guess that's it. That's the main document that was provided. It. just shows here the document number and the INS registration number. 10 The following page is what we call 11 an employee personnel data sheet which is an 12 internal document for Gold Star created by Gold 13 Star and again it shows Mr. Jacob Krumgalz's 14 personal information, his spouse's name, his 15 emergency contact phone number and his 16 signature as well as the date that the document 17 was signed, which is 6-19-1998. The next page 18 is a document that is in Russian and it says 19 Agreement, it's dated June 19, 1998, and 20 basically it states --21 MR. THOMPSON: I will just state I would like to keep the information -- I
- would like to keep the information -- I
  hadn't produced it that way and I will
  reproduce it as confidential insofar as it
  contains Mr. Krumgalz's Social Security

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1
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 2
          number and personal information.
                 Since I don't know what's in the
          agreement, is there anything in there that
 5
          you would consider to be secret or do you
 6
          have an objection to letting Mr. Bekker see
          it?
                 THE WITNESS: Well, I don't mind
          Mr. Bekker sees it. I don't want
10
          Mr. Friedman to judge me on the content of
11
          this agreement.
12
                 MR. THOMPSON: If you want to
13
           just --
14
                 THE WITNESS: I could briefly
15
          translate it, if necessary.
16
                 MR. THOMPSON:
                                But do you object if
17
          Mr. Kessler looks on?
18
                 THE WITNESS: No, I don't.
19
                 MR. FRIEDMAN: This is actually
20
          Mr. Bekker.
21
                 MR. THOMPSON:
                                I'm sorry.
22
                 THE WITNESS: No, I don't object.
23
                 If you can just give a quick
          Ο.
24
     translation for the record.
```

Basically this document states that

25

Α.

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- Mr. Krumgalz is taking on the responsibilities
- of a manager and he is taking upon himself the
- <sup>4</sup> full financial responsibility for the products
- 5 that he is going to be dealing with since he
- will be receiving and shipping the products
- $^{7}$  belonging to International Gold Star, and that
- 8 the employer has introduced them -- explained
- <sup>9</sup> to Mr. Krumgalz what his responsibilities are
- and what are the rules and terms under which he
- is being employed. It's a little overboard.
- Q. And is there anything else in the
- 13 file?
- 14 A. The last two things are actual
- copies of the actual documents for
- Mr. Krumgalz, which would be his driver's
- license, his Social Security number -- Social
- Security card, I should say, and his
- <sup>19</sup> naturalization document.
- Q. And were those all the documents you
- were able to find relating to Mr. Krumgalz's
- commencement of employment?
- <sup>23</sup> A. Yes.
- MR. THOMPSON: What I will do then,
- since you have had the opportunity to look

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- at it, and if you want to continue to look
- at the originals, you may do so, but
- otherwise I would return the original
- 5 documents back to Miss Pincow for
- 6 maintenance in the corporate records and
- <sup>7</sup> continue to use the photocopies we have had
- 8 prepared.
- 9 MR. FRIEDMAN: I think it would be
- fine to return the originals.
- THE WITNESS: Thank you.
- 12 Q. Do you remember the first time -- I
- will start this question over.
- 14 Are you familiar with the company
- <sup>15</sup> Four Seasons Dairy?
- $^{16}$  A. Yes.
- Q. Do you remember the first time you
- learned of Four Seasons Dairy?
- 19 A. I would say it was early 2002 or
- 2003.
- Q. Do you remember the context in which
- you first became aware of them?
- A. I became aware of them through the
- fact that they were distributing a product that
- bore Babushkino butter type of product, and by

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- virtue of learning about this product, my
- husband and I decided to contact the principals
- of Four Seasons for a meeting at Gold Star's
- $^{5}$  offices. The purpose of that meeting was to
- for request that they cease usage of the product
- $^7$  under the name Babushkino. We wanted to be
- 8 civilized and do this in an amicable manner and
- <sup>9</sup> we explained to the two principals that we own
- the trademark for Babushka's Recipe and we
- understand that the product that they are
- making is different from the real butter that
- we are selling, because they were marketing a
- 14 product that was a butter imitation or probably
- like a margarine spread or butter spread, if
- $^{16}$  you wish, so we asked them to cease using it.
- 17 They basically were very cordial during the
- meeting with us. They did not say they would
- 19 stop. And literally several months after that
- meeting we received a letter from their
- 21 attorney requesting cancellation of our
- trademark.
- Q. Subsequent to the date of that
- initial meeting did you have any further direct
- contact with Four Seasons principals?

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- $^2$  A. No.
- Q. Did you see any other of their
- <sup>4</sup> products in the marketplace?
- Ā. Yes.
- <sup>6</sup> Q. What kind of products of theirs did
- you see in the marketplace?
- A. I've seen different cheeses that are
- <sup>9</sup> called yogurt cheeses under Amish branding,
- labeling. I've seen a cheese called New
- Salzberg cheese, I've seen a product called
- 12 Amish Lappi cheese, and a variety of spreadable
- cheeses bearing different Russianized versions
- of names, including and not limited to, you
- know, things that have names of Russian origin.
- Q. Have any of those products been
- similar to products sold by Gold Star?
- <sup>18</sup> A. Yes.
- Q. Could you be more specific?
- A. I would start with products that
- are, in my opinion, being fraudulently called
- yogurt cheeses bearing marks of Amish horse and
- buggy, and that would be a variety of yogurt
- cheeses that they claim to be yoqurt cheeses
- made with Amish milk, as well as the product

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- called New Salzberg, which is a spin-off on
- Gold Star's Salzberg cheese, and a Lappi cheese
- which is a spin-off on Valio's Lappi, which is
- <sup>5</sup> also a trademark product.
- 6 MR. FRIEDMAN: Can you read the last
- <sup>7</sup> answer back.
- 8 (Record read.)
- <sup>9</sup> Q. I will ask you to look at the
- exhibits that are in front of you, particularly
- the ones that are in the right paper envelope
- on the right. Those are Exhibits 110, 111,
- <sup>13</sup> 112.
- MR. FRIEDMAN: While we are talking,
- what was the number of the employee
- personnel file?
- THE WITNESS: 126.
- Q. Look first at Exhibit 110. I ask if
- you can identify that?
- A. Exhibit 110 is a Cryovac --
- Q. Just for the record, it's a
- two-piece exhibit. There is the other part of
- the label which got cut apart. We may need to
- label that second piece as well.
- A. Okay, so Cryovac or film or casing

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- from a yogurt cheese bearing the words "yogurt
- 3 cheese semisoft part-skim cheese" with a
- <sup>4</sup> picture of a horse and buggy with the name
- $^{5}$  "Amish Gourmet" underneath and the words "made
- from Amish milk" right below it.
- <sup>7</sup> Q. Is this one of the products you
- 8 referred to earlier?
- <sup>9</sup> A. Yes.
- Q. Could you look at Exhibit 111,
- 11 please.
- 12 A. Exhibit 111 is a label with the name
- "New Salzberg Cheese" which depicts a
- mountainside which has the name -- excuse me,
- which has the nutrition facts and the words
- "part-skim milk, semisoft cheese" on top, and
- ingredients listed and the words "manufactured"
- exclusively for Four Seasons Dairy, Brooklyn,
- <sup>19</sup> New York, 11204."
- 0. And Exhibit 112?
- A. Exhibit 112 is parchment paper with
- the printing of a horse and buggy and the words
- "Amish Country Roll Butter" in an oval shape
- presentation and the words "Maslo Slivochnoye,"
- which means in Russian butter, creamy butter.

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- <sup>2</sup> Again, it says "exclusively manufactured for
- $^3$  Four Seasons Dairy, Brooklyn, New York." On
- 4 top of the words "Amish Country" it says "made
- <sup>5</sup> from Amish milk." It has nutrition facts and
- ingredients listed on the label.
- 7 MR. THOMPSON: I will ask the
- 8 reporter to mark as Exhibit 127 another
- 9 label.
- 10 (Registrant Exhibit 127, Amish
- Lappi, Amish Gourmet label, marked for
- identification.)
- A. Okay, I have in front of me
- Exhibit 127. It's a Cryovac of cheese called
- Amish -- the word "Amish" and then the word
- "Lappi," L-A-P-P-I. Right underneath the word
- "Lappi" we have a picture of a horse and buggy
- and right underneath "Amish Gourmet" and "made
- 19 from Amish milk, semisoft cheese, part-skim
- milk," and then we have nutrition facts, and
- again on the bottom of the label it says -- on
- the very bottom of the label it says
- "manufactured exclusively for Four Seasons
- Dairy."
- MR. THOMPSON: I'd like to break now

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1 2 CERTIFICATE 3 STATE OF NEW YORK ) ss.: 6 COUNTY OF NASSAU I, KRISTIN KOCH, a Notary Public within and for the State of New York, do hereby 10 certify: 11 That GALINA PINCOW, the witness whose 12 deposition is hereinbefore set forth, was 13 duly sworn by me and that such deposition 14 is a true record of the testimony given by 15 such witness. I further certify that I am not 17 related to any of the parties to this 18 action by blood or marriage; and that I am 19 in no way interested in the outcome of this 20 matter. 21 IN WITNESS WHEREOF, I have hereunto 22 set my hand this 22nd day of October, 2008. 23 24 KRISTIN KOCH, RPR, RMR, CRR, CLR 25

				Page	83
	I N D E X				
WITNESS	EXAMINATION BY		PAGE		
GALINA PINCOW	MR. THOMPSON		4		
	EXHIBITS				
REGISTRANT		PAGE	LINE		
Exhibit 123 Amended Notice of D	Deposition of	4	2		
Galina Pincow		58	8		
Exhibit 124 Gold Star Smoked Fi Bates stamped GOLD					
GOLD 0033		61	25		
Exhibit 125 Spread sheets, Bate 0018 through GOLD 0	=				
Exhibit 126		70	8		
Employee's Personne Krumgalz, Bates sta through GOLD 0310	amped GOLD 0303	80	10		
Exhibit 127 Amish Lappi, Amish	Gourmet label		10		

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	ERF	RATA	SHEET	FOR TH	IE TRANSCRIPT	OF:	
Case	. Name	<b>:</b>		Four S	Seasons v. Go	old Star	
Dep.	Date	<b>:</b>		Octobe	er 16, 2008		
Depo	nent:	:		Galina	Pincow		
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# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

FOUR SEASONS DAIRY, INC.,

Cancellation No. 92/042,082

Petitioner.

Mark: BABUSHKA'S RECIPE

Reg. No. 2,479,287

INTERNATIONAL GOLD STAR TRADING CORP.,

Registrant.

#### AMENDED NOTICE OF DEPOSITION OF GALINA PINCOW

PLEASE TAKE NOTICE that, pursuant to Rule 30(a)(1) of the Federal Rules of Civil Procedure, Registrant, Gold Star International Trading Corp. ("Gold Star"), will take the deposition of Galina Pincow of International Gold Star Trading Corp., 570 Smith Street., Brooklyn, NY 11231 in the above-captioned action, at the offices of Cohen Pontani Lieberman & Pavane, LLP, located at 551 Fifth Avenue, Suite 1210, New York, New York, before a person designated by Rule 28 of the Federal Rules of Civil Procedure, by stenographic and audiovisual means, commencing on October 16, 2008 at 11:00 a.m., and continuing thereafter from day to day until completed.

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Four Seasons Dairy, Inc., Petitioner

International Gold Star Trading Corp., Registrant Cancellation No. 92/042,082

Registrant Exhibit 123

101608

You are invited to attend and cross-examine.

Respectfully submitted, COHEN, PONTANI, LIEBERMAN & PAVANE

By

Roger S. Thompson

551 Fifth Avenue

New York, New York 10176

(212) 687-2770

Attorneys for Registrant,

International Gold Star Trading Corp.

Dated: October 10, 2008

#### CERTIFICATE OF SERVICE

I hereby certify that on the date set forth below, a true and correct copy of the foregoing Notice of Deposition was served by first-class mail, postage pre-paid, and by e-mail on counsel for petitioner, addressed as follows:

Samuel Friedman, Esq.
<a href="mailto:samfriedman@verizon.net">samfriedman@verizon.net</a>
225 Broadway, Suite 1804
<a href="mailto:New York">New York</a>, New York 10007

Roger S. Thompson

Counsel for Registrant

October 10, 2008

Date



#### SMOKED FISH 570 SMITH ST., BROOKLYN, N.Y. 11231

Tel. (718) 522-1545 • (718) 522-1546 Fax (718) 260-9194 Telex 177493 GOST UT INVOICE

INVOICE DATE INVOICE NO. PAGE

01/15/99 111499

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Four Seasons Dairy, Inc., Petitioner International Gold Star Trading Corp., Registrant Cancellation No. 92/042,082

Registrant Exhibit\_

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ORDER NO. ORDER DATE CUSTOMER NO.	SALES PERSON	SHIP VIA	SHIP DATE	TERMS	
6773010	1	Pickup	Ø1/15/99	con	

PRODUCT	QUANTITY OR	DESCRIPTION	UNIT PRICE	DER	AMOUNT .
NUMBER	WEIGHT SHIPPED	DESCRIPTION.	OWNER	UNIT	AIVIOOIVI
FJ05	13,80	MACKEREL C/S	2.75	LB	37.95
25008	- 6.00	SUESSA STYLE TULKA 16 OZ	E.25	EA	13.30
CØ14	-11.00	CANDY KOROVKA 11 LB (PLND	1.20	LB	13.20
KSØE	_ 24,00	COOKIES SPAN MARIA/24x100	25	PC	6.00
63107	+ 22.00	COOKIES HAJALDRADA22/1600	, 49	PC	10.76
CHCI	≈ 18.3Ø	CHEESE CANADA HAVARTI(SWI	2.29	LB	41,91
MSEE	*-6.20	CHEESE GOUDA SMKD(CHEESL)	2.30	LB	14.26
SWM	₩17.20	CHEESE MORSKI/KASZTELANSK	2,25	LB	38.70
MCØS	-E0.00	CHEESE CANADIAN STYLE 4/7	2.15	LB	43.00
MOME	- 6.00	FARMER CHEESE "GRANNY'S	2,45	LB	14.70
		RECIPE"	-		
F1004	~ 18.00	PUFF PASTRY (TESTO)18/1LB	1.15	FC	20.70
HAMO	-6.70	HAM OLD FASHION (EHMER)	3.20	LB	21,44
GERMW	≥ 7.4¢	SAL GERM W-TE SKIN L (EHM	4,30	LB	31.82
SOS	≈ 2.00	SOSISKI LOW SALT V/P(HAVE	2,30	LB	4.60
DOGH	- 5.00	SOSISKI LOOSE (HAVEN)	2.30	LB	11.50
BACON	<u>6,20</u>	BACON CANADIAN (SCHMALZ)	4,00	LB	24,80
ESTON	= 8.60	ESTONSKAYA (GROEZINGER)	3.10	LB	26.66
Refur 1,-16 of sosiskil	on sult	89 PAID NP- \$200,-	The state of the s		
broken	VIP				
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	ALL DEDICE	IABLE PRODUCTS MUST BE	INVOICE	TOTAL	375.52
		RIGERATED AT ALL TIMES.			1
		PRODUCTS MUST BE KEPT RATED AT 38° OR BELOW	FF	REIGHT	. QQ
			PRIOR BA	LANCE	1,234.9
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570 SMITH ST., BROOKLYN, NY 11231 Tel. (718) 522-1545; Fax (718) 260-9194 e-mail: intl@goldstarco.com www.goldstarco.com

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LOS ANGELES, CA 90019

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ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES PERSON	SHIP VIA	SHIP DATE	TERMS
		9367117	1	UNITED	01/15/99	BILL TO BILL

PRODUCT NUMBER	QUANTITY OR WEIGHT SHIPPED	DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT
F001	1350.00	HERRING JUMBO 1/30 PCS	. 89	PC	1.201.50
FJ05	700.00	MACKEREL C/S	2.25	LB	1.575.00
FØØ4	80.00	SARDINES SALTED /1 X 4 LB	1.60	LB	128.00
VØØ9	360.00	SHAD IN OIL 16 OZ JAR	2.50	PC	900.00
FG1ØL	50.00	BALIK GOLD C/S 1LB SL V/P	8.50	PC	425.00
FG1ØS	100.00	BALIK GOLD C/S Ø.5L/227GR	4.50	PC	450.00
/LNOV	100.00	SALM.NOVA SLC Ø.5LB/227GR	4.75	PC	475.00
FØ35	300.00	SEMGA BELLIES PCS	2.10	LB	630.00
CHY2	500.00	CHEESE YOGURT LOAF	2.50	LB	1,250.00
M C Ø 5	400.00	CHEESE CANADIAN STYLE 4/5	2.15	LB	860.00
		THANK YOU FOR YOUR PATRONAGE			
	KEPT REF	ABLE PRODUCTS MUST BE RIGERATED AT ALL TIMES.	INVOICE	TOTAL	7,894.50
	ALL FISH F	PRODUCTS MUST BE KEPT	FR	EIGHT	.0

ALL PERISHABLE PRODUCTS MUST BE KEPT REFRIGERATED AT ALL TIMES.
ALL FISH PRODUCTS MUST BE KEPT REFRIGERATED AT 38° OR BELOW

Received X DATE // TOTAL DUE

NOOICE TOTAL 7,894.50

PRIOR BALANCE Payment

TOTAL DUE

34,985.94





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#### 570 SMITH ST., BROOKLYN, NY 11231 Tel. (718) 522-1545; Fax (718) 260-9194 e-mail: intl@goldstarco.com www.goldstarco.com

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L D WASHINGTON, DC 20003

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ORDER NO. ORDER DATE	CUSTOMER NO.	SALES PERSON	SHIP VIA	SHIP DATE	TERMS
	5475858	1	Pickup	01/20/99	BILL TO BILL

PRODUCT NUMBER	QUANTITY OR WEIGHT SHIPPED	DESCRIPTION	UNIT PRICE	PER. UNIT	AMOUNT
VNOV	5.00	SALM NOVA SLC Ø.25LB/114G V/P	2.50	PC	12.50
VLNOV	3.00	SALM.NOVA SLC Ø.5LB/227GR	4.75	PC	14.25
RG16	5.00	CAVIAR RED SALMON	10.00	LB	50.00
J000	12.00	WATER GEROLSTEINER 12/11t	.80	PC	9.60
MLØ1	24.00	KEFIR LOW FAT 12/320z(LW)	1.55	PC	37.20
MFF5	3.00	FARMER CHEESE F/FREE/18X1	2.10	PC	6.30
M G Ø 5	15.80	FARMER CHEESE "GRANNY'S RECIPE"	2.45	LB.	38.71
SPRED	12.00	TARAMOSALATA KRINOS12/8.5	1.55	РС	18.60
		THANK YOU FOR YOUR PATRONAGE			
	KEPT REF	ABLE PRODUCTS MUST BE RIGERATED AT ALL TIMES. PRODUCTS MUST BE KEPT RATED AT 38° OR BELOW	INVOICE FR	TOTAL	187.16
	Are	DATED AT 38 OH BELUW	PRIOR BAL Payment	ANCE	366.90
Received >	X	SIGNATURE DATE/	TOTAL	DUE	554.06



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570 SMITH ST., BROOKLYN, NY 11231 Tel. (718) 522-1545; Fax (718) 260-9194

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e-mail: intl@goldstarco.com www.goldstarco.com

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BROOKLYN, NY 11229 Т 0

ORDER NO. ORDER DATE SALES CUSTOMER SHIP VIA SHIP DATE TERMS PERSON NO. 9984140 1. Goldstar 01/20/99 BILL TO BILL

•				
PRODUCT QUANTITY OR NUMBER WEIGHT SHIPPED	DESCRIPTION		PER UNIT	AMOUNT
FØ45 VØ05 77028 JØ00 MA18 MC05 SARDE DOCTB KREST TELIL RLP 6.60 5.00 12.10 6.20 9.40 FLIL 9.40	SPRATS SMK 6.6LB(HOLLAND) BALIC CAPITAN C/S 3LBTRAY CANDY "VASE BLANK"10/724g WATER GEROLSTEINER 12/11t BUTTER AMISH UNS 5LB ROLL CHEESE CANADIAN STYLE 4/5 SARDELI-KNOCKWURST(EHMER) BOLOGNA BLK SKIN (SCHMALZ KRESTIYANSKAYA (SCHMALZ) SALAMI TELI LONG (BENDE) CHICKEN LIVER PATE (RED)	10.00 8.99 .80 4.00 2.15 2.50 1.60 1.75 4.20	LB PC LB LB LB LB LB LLB LLB LLB	19.14 30.00 89.90 19.20 20.00 10.75 15.00 19.36 10.85 39.48 10.00
	cash \$ 200.00			
	THANK YOU FOR YOUR PATRONAGE			
KEPT REF ALL FISH	HABLE PRODUCTS MUST BE RIGERATED AT ALL TIMES. PRODUCTS MUST BE KEPT	INVOICE TO		283.68
REFRIGE	RATED AT 38° OR BELOW	FREK	uni	.00
Descined V		PRIOR BALAN Payment	NCE	504.68
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#### **SMOKED FISH**

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570 SMITH ST., BROOKLYN, N.Y. 11231 Tel. (718) 522-1545 • (718) 522-1546 Fax (718) 260-9194 Telex 177493 GOST UT

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ORDER NO.	ORDER DATE	CUSTOMER NO	SALES PERSON	SHIP VIA	SHIP DATE	TERMS
		8799292	1	UNITED		BILL TO BILL

PRODUCT: NUMBER	OUANTITY OR WEIGHT SHIPPED	DESCRIPTION	UNIT PRICE	PER	AMOUNT
F000	50.00	HERRING SUPER JUMBO 1/25	1.35	PC	67.50
FJ05	28.20	MACKEREL C/S	2.75	LB	77.55
RG16	5.00	CAVIAR RED SALMON	10.00	LB	50.00
C014	11.00	CANDY KOROVKA 11 LB (PLND	1.20	LB	13.20
198	30.00	TOSTED BREAD REGUL/15X300	.99	PC	29.70
MF01	12.00	KEFIR PLAIN 12/32 OZ (FM)	1.55	PC	18.60
M008	9.20	BRINZA MANNOURI KRINOS	3.25	LB	29.90
MM08	32.30	BRINZA MOLDAVSKAYA	2.70	LB	87.21
MFF5	18.00	FARMER CHEESE F/FREE/18X1	2.10	PC	37.80
MG05	9.30	FARMER CHEESE "GRANNY'S RECIPE"	2.45	LB	22.79
P003	72.00	RIGA SPRATS 72/160 GR	.55	PC	39.60
34005	12.00	PEPPERS ROASTED 12/24 oz	1.49	PC	17.88
SPRED	36.00	TARAMOSALATA KRINOS 12/15	2.00	PC	72.00
PØ20	50.00	BUCKWHEAT POLAND 25/16 oz	.55	PC	27.50
MIL	25.00	MILLET POLAND 25/16 oz	.70	PC	17.50
34501	48.00	TEA CEYLON "ANURA" 48/250g	2.35	PC	112.80
BOR	30.00	BREAD BORODINSKY 2 LB	1.80	PC	54.00
MOSK	19.20	SALAMI MOSCOWSKA (SCHMALZ)	2.15	LB	41.28
CHES	5.70	CHESNOCHNAYA (SCHMALZ)	1.70	LB	9.69
•				All Mariller and Annie and	
	KEPT REF	IABLE PRODUCTS MUST BE RIGERATED AT ALL TIMES	INVOICE	TOTAL	826.50
		PRODUCTS MUST BE KEPT RATED AT 38° OR BELOW	FR	EIGHT	.00
			PRIOR BAI	LANCE	.00
			Payment		

826.50

**TOTAL DUE** 





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570 SMITH ST., BROOKLYN, NY 11231 Tel. (718) 522-1545; Fax (718) 260-9194 e-mail: intl@goldstarco.com www.goldstarco.com

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ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES PERSON	SHIP VIA	SHIP DATE	TERMS
		7320925	5	Goldstar	10/10/00	con

PRODUCT NUMBER	QUANTITY OR WEIGHT SHIPPED	DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT
11008	13.20	MACKEREL C/S LRGE 600gr+	2.40	LB	31.68
25013	3.40	VOBLA ASTRAKHANSKAYA SML	3.00	LB	10.20
90219	6.60	HAM OLD FASH HALF (EHMER) 4 HALF PER CASE	3.50	LB	23.10
F000	25.00	HERRING SUPER JUMB01/25PS	1.65	PC	41.25
FF01	6.00	HERRING IN OIL 16 OZ JAR	2.50	PC	15.00
25008	4.00	ODESSA STYLE TULKA 16 OZ	2.50	EA	10.00
F024	2,20	WHITEFISH H/S	3.25	LB	7.15
F 20	7.80	SEMGA C/S SIDE SLICE V/P	8.50	LB	66.30
77870	1.00	CANDY FLANERIE 14/724gr	10.00	PC :	10.00
77868	1.00	CANDY NOTRE-DAME 14/724gr	10.00	PC	10.00
77871	1.00	CANDY SOIR DE GALA 14/724	10.00	PC	10.00
77869	1.00	CANDY " CHAMPS-ELYSEES" 14/724gr	10.00	PC	10.00
KI27	12.00	COOKIE HONEY/12X1LB(ISRL)	1.70	PC	20.40
MFØ1	12.00	KEFIR PLAIN 12/32 OZ (FM)	1.55	PC	18.50
CHC1	28.60	CHEESE CANADA HAVARTI(SWI	2.19	LB	62.63
M C Ø 5	20.00	CHEESE CANADIAN STYLE 4/5	2.35	LB	A7.00
M G Ø 5	. 30.50	FARMER CHEESE "GRANNY'S RECIPE"	2.09	LB	63.75
PH24	12.00	SUPER VEGETA 12/14 OZ.	1.65	PC	19.80
SPREO	12.00	TARAMOSALATA KRINOS12/8.5	1.55	PC	18.60
GRIB2	5.00	GRUZD'YA MUSHR. MARINATED	3.00	LB	15.00
GERMW	5.90	SAL GERM W-TE SKIN L (EHM	4.50	LB	26.55
RIBSB	. 5.10	BACON RIB BLACK (EHMER)	3.00	LB	15.30
BEEFE	15.70	SALAMI BEEF (EHMER)	4.35	LB	68.30
		THANK YOU FOR YOUR PATRONAGE			
	ALL PERIS	IABLE PRODUCTS MUST BE	INVOICE	TOTAL	

ALL PERISHABLE PRODUCTS MUST BE KEPT REFRIGERATED AT ALL TIMES. ALL FISH PRODUCTS MUST BE KEPT REFRIGERATED AT 38° OR BELOW

**FREIGHT** PRIOR BALANCE

**TOTAL DUE** 

Received X -SIGNATURE





INVOICE INVOICE NO. INVOICE DATE

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05/15/01 185530

570 SMITH ST., BROOKLYN, NY 11231 Tel. (718) 522-1545; Fax (718) 260-9194 e-mail: intl@goldstarco.com

www.goldstarco.com

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ORDER NO. ORDER DATE	CUSTOMER NO.	SALES PERSON	SHIP VIA	SHIP DATE	TERMS
	7059333	12	Goldstar	05/15/01	000

	QUANTITY OR WEIGHT SHIPPED	DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT
33602	1.00	EMPIRE GREEN TEA 12/20 TB	15.00	CA	15.00
33604	1.00	EMPIRE EARL GREY 12/20T8	15.00	CA	15.00
10001	2.00	HERRING JUMBO 1/30 PCS	33.00	PA	66.00
10004	24.00	HERRING IN OIL 16 OZ JAR	2.50	EΑ	60.00
11008	58.10	MACKEREL C/S LRGE 600gr+	2.25	LB	130.73
11005	12.70	MACKEREL H/S	2.50	LB	31.75
25001	1.00	SPRATS SMK 6.6LB(HOLLAND)	19.99	CA	19.99
25009	35.40	RUSSIAN VOBLA DRY BY LB	6.50	LB	230.10
23000	5.00	ASSORTMENT-2 Ø.5LB/227GR	4.50	EA	22.50
23005	5.00	ASSORTMENT-4 Ø.68LB/309GR	6.50	EΑ	32.50
40116	2.00	KEFIR PLAIN 12/32oz (LW)	18.60	CA	37.20
40132	1.00	KEFIR MIX 12/32 oz(LW)	19.80	CA	19.80
40160	1.00	RYAZHENKA 12/32oz (LW)	16.80	CA	16.80
40901	1.00	BUTTER SLEN COW 24/12 oz	44.40	CA	44.40
40903	100	BUTTER VOLOGDSKOE 30/8 oz	52.50	CA	52.50
16002	3.50	EELS H/SMK CHUNK V/P	11.00	LB	38.50
40201	27.30	CHEESE MADRIGAL (SWROSE)	2.55	LB	69.62
40601	17.50	GREEK FETA MANOURI(KRINOS	2.65	LB	46.38
40114	4 1.00	KRESTYANSKY CHEESE 18/1LB	42.30	CA	42.30
40112	1.00	FARMER CHEESE 18/16oz(LW)	40.50	CA	40.50
41501	33.00	FARMER CHEESE"GRANNY,S RECIPE	2.10	LB	69.30
41800	3.00	SOUR CREAM 10 LB.	8.50	EA	25.50
70112	1.00	CANDY CREAMY FUDGE1/8.81B	10.10	CA	10.10
53303	1.00	POLISH TORTIK 12/250GR	18.60	CA	18.60
30803	1.00	SUNFLOWER VANILA HALVAH	8.25	CA	8.25
		THANK YOU FOR YOUR PATRONAGE			

ALL PERISHABLE PRODUCTS MUST BE KEPT REFRIGERATED AT ALL TIMES. ALL FISH PRODUCTS MUST BE KEPT REFRIGERATED AT 38° OR BELOW

INVOICE TOTAL

**FREIGHT** 

PRIOR BALANCE

Received X -DATE SIGNATURE

**TOTAL DUE** 

1. Item number 38001 On Hand: 1;122.000 2. Description TUSHONKA - BABUSHKA'S Available: 1,122.000 ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 38001 history: Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ 2001 2002 2003 2004 2005 o 0 Jan Feb 0 Mar Э Apr May ٥ Jun O Jul Aug Sep Oct Nov Dec 0 Total 

TRADE SECRET/COMMERCIALLY SENSITIVE MATERIAL PRODUCED PURSUANT TO PROTECTIVE ORDER

Four Seasons Dairy, Inc., Petitioner

International Gold Star Trading Corp., Registrant Cancellation No. 92/042,082

Registrant Exhibit \( \sqrt{2} \)

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38001 On Hand: 1. Item number 1,122.000 2. Description TUSHONKA - BABUSHKA'S Available: 1,122.000 ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 38001 history: Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ 2002 2003 2004 2005 2007 ° 2006 0 0 o Jan Feb 0 0 Mar 0 Apr 0 May o Jun 0 Jul Aug 0 Sep Oct 0 Nov Dec О Total 0 

1. Item number 97001 On Hand: 1,174.450 2. Description DOCTORSKAYA BOLOGNA CHUB Available: 1,174.450 ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 97001 history: Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ  $200\bar{4}$ 2002 2005 2003 2006 2007 '° 0 Jan 0 Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Total 

1. Item number 97002 On Hand: .000 2. Description CHICKEN BOLOGNA Available: .000 2002 2003 2004 2005 2006 0 o 0 Jan 0 Feb 0 Mar Apr 0 May Jun ٥ Jul Aug 0 Sep a Oct 0 Nov 0 Dec 0 0 Total 

97003 9.050-1. Item number On Hand: HAM BOLOGNA CHUB Available: 9.050-2. Description ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 97003 history: Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ 2002 2003 2004 2005 2006 2007 °. 0 O 0 Jan o Feb 0 Mar o Apr May ٥ Jun ٥ Jul o Aug Sep Oct Nov Dec O 0 Total o 

42025 1. Item number 1,247.900-On Hand: 2. Description CHEESE YOGURT BABUSHKA'S Available: 1,247.900-ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 42025 history: Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ/í/ 2001 2002 2003 2004 2005 2006° 0 Jan 0 0 Feb 0 Mar 0 Apr May 0 Jun Jul Aug Sep Oct Nov Dec Total 

42025 1,247.900-1. Item number On Hand: 2. Description CHEESE YOGURT BABUSHKA'S Available: 1,247.900-ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 42025 history: Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ 2007 ° 2002 2003 2004 2005 2006 o 0 0 Jan 0 Feb o Mar Apr 0 May 0 Jun O Jul 0 Aug 0 Sep 0 Oct Nov 0 Dec 0 0 Total 

1. Item number 41501 On Hand: 4,431.000 2. Description FARMER CHEESE BABUSHKA'S Available: 4,431.000 Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 41501 history: 2001 2002 2003 2004 2005 2006° 0 o Jan 0 o Feb o Mar Apr O May Jun 0 Jul 0 Aug Sep 0 Oct O Nov Dec 0 Total 

41501 On Hand: 4,431.000 1. Item number Available: 4,431.000 FARMER CHEESE BABUSHKA'S 2. Description Basic view ÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ ÉÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍÍ Item 41501 history: 2002 2003 2004 2005 2006 2007 ° o 0 Jan O Feb O Mar Apr 0 May Jun Ö Jul O Aug o Sep Oct O Nov 0 Dec ٥ 0 Total 0 

## **EMPLOYEE'S PERSONNEL FILE\***

ľ	NAME	E-7
l	KRUMGALZ,	Jacob

SOCIAL SECURITY #

REDACTED

06/22/1998

#### PRINT EMPLOYEE'S NAME ON TAB AT TOP OF FILE FOR EASY REFERENCE

Δ	DDDECC	NEORMATION
м	111111111111111111111111111111111111111	INFORMATION

	DATE	ADDRESS	CITY	STATE	ZIP CODE	TELEPHONE
1						
2	A CONTRACTOR OF THE CONTRACTOR					( )
3						(
4						

<b>EMERGENCY</b>	Information
NOTIFY	

NAME					RELATIONS	HIP
ADDRES	S	-17/25 (877) -17/25 (877)	g (1) dien 12 r Syndien 12. dei 1 de 1	a it it	745.	
CITY				STATE		ZIP CODE
PHONE	(	)			, , , , ,	

#### **EDUCATION**

ELEMENTARY SCHOOL JR: HIGH SCHOOL	HIGH SCHOOL
COLLEGE YEARS COMPLETED	MAJOR
DEGREES RECEIVED	
OTHER EDUCATION	
SPECIAL TRAINING	

#### COMPANY BENEFITS

	DATE ELIGIBLE	DATE JOINED	WITHD
CREDIT UNION			
GROUR INSURANCE			
PENSION PLAN			
PROFIT SHARING	n en		
CHECK-OFF AUTHORIZATION			
COMPANY TRAINING			

#### EMPLOYMENT RECORD

FROM	TO	JOB TITLE .	DEPARTMENT	IMMEDIATE SUPERVISOR	WAGE SCALE	OBJECTIVE REASON FOR CHANGE / RATING
						ner tegistrant 2 0 KK
						Inc., Petition ding Corp., R
	-					isons Dairy, v. v. old Star Tro lation No. Irrant Exhil
						Four Sec fernational G Cancel Regis
					·	· .

## Form W-4 (1998)

Purpose. Complete Form W-4 so your employer can withhold the correct Federal income tax from your pay. Because your tax situation may change, you may want to refigure your withholding each year.

Exemption from withholding. If you are exempt, complete only lines 1, 2, 3, 4, and 7, and sign the form to validate it. Your exemption for 1998 expires February 16, 1999.

Note: You cannot claim exemption from withholding if (1) your income exceeds \$700 and includes unearned income (e.g., interest and dividends) and (2) another person can claim you as a dependent on their tax return.

Basic instructions. If you are not exempt, complete the Personal Allowances Worksheet. The worksheets on page 2 adjust your

withholding allowances based on itemized deductions, adjustments to income, or two-earner/two-job situations. Complete all worksheets that apply. They will help you figure the number of withholding allowances you are entitled to claim. However, you may claim fewer allowances.

New—Child tax and higher education credits. For details on adjusting withholding for these and other credits, see Pub. 919, is My Withholding Correct for 1998?

Head of household. Generally, you may claim head of household filing status on your tax return only if you are unmarried and pay more than 50% of the costs of keeping up a home for yourself and your dependent(s) or other qualifying individuals.

Nonwage income. If you have a large amount of nonwage income, such as interest or dividends, you should consider making estimated tax payments using Form 1040-ES. Otherwise, you may owe additional tax.

Two earners/two jobs. If you have a working spouse or more than one job, figure the total number of allowances you are entitled to claim on all jobs using worksheets from only one W-4. Your withholding will usually be most accurate when all allowances are claimed on the W-4 filed for the highest paying job and zero allowances are claimed for the others.

Check your withholding. After your W-4 takes effect, use Pub. 919 to see how the dollar amount you are having withheld compares to your estimated total annual tax. Get Pub. 919 especially if you used the Two-Earner/Two-Job Worksheet and your earnings exceed \$150,000 (Single) or \$200,000 (Married). To order Pub. 919. call 1-800-829-3676. Check your telephone directory for the IRS assistance number for further help.

Sign this form. Form W-4 is not valid unless you sign it.

***************************************	Otherwise, you may owe additional tax.				
	Personal Allowances Worksheet				
A	Enter "1" for yourself if no one else can claim you as a dependent				
	◆ You are single and have only one job; or				
В	Enter "1" if:   You are married, have only one job, and your spouse does not work; or  B				
	Your wages from a second job or your spouse's wages (or the total of both) are \$1,000 or less.				
C	Enter "1" for your spouse. But, you may choose to enter -0- if you are married and have either a working spouse or				
	more than one job. (This may help you avoid having too little tax withheld.).				
D	Enter number of dependents (other than your spouse or yourself) you will claim on your tax return				
Ε	Enter "1" if you will file as head of household on your tax return (see conditions under Head of household above)				
F	Enter "1" if you have at least \$1,500 of child or dependent care expenses for which you plan to claim a credit				
G New—Child Tax Credit: • If your total income will be between \$16,500 and \$47,000 (\$21,000 and \$60,000 if married)					
	nter "1" for each eligible child. • If your total income will be between \$47,000 and \$80,000 (\$60,000 and \$115,000 if				
	married), enter "1" if you have two or three eligible children, or enter "2" if you have four or more				
Н	Add lines A through G and enter total here. Note: This amount may be different from the number of exemptions you claim on your return. 🕨 🔣 🔣				
	<ul> <li>If you plan to itemize or claim adjustments to income and want to reduce your withholding, see the Deductions</li> </ul>				
	For accuracy   and Adjustments Worksheet on page 2.				
	complete all • If you are single, have more than one job, and your combined earnings from all jobs exceed \$32,000 OR if you				
	worksheets are married and have a working spouse or more than one job, and the combined earnings from all jobs exceed				
	that apply. \$55,000, see the Two-Earner/Two-Job Worksheet on page 2 to avoid having too little tax withheld.				
	• If neither of the above situations applies, stop here and enter the number from line H on line 5 of Form W-4 below.				
	rtment of the Treasury lail Revenue Service ► For Privacy Act and Paperwork Reduction Act Notice, see page 2.				
	JACOB KRUMGHLZ REDACTED				
•	REDACTED  3 Single Married Married, but withhold at higher Single rate. Note: If married, but legally separated, or spouse is a nonresident allen, check the Single box.				
	REDACTED  4 If your last name differs from that on your social security card, check				
	Here and can 1-800-7/2-1213 for a new card				
5	Total number of allowances you are claiming (from line H above or from the worksheets on page 2 if they apply) . 5				
6	Additional amount, if any, you want withheld from each paycheck				
7	I claim exemption from withholding for 1998, and I certify that I meet BOTH of the following conditions for exemption:				
	• Last year I had a right to a refund of ALL Federal income tax withheld because I had NO tax liability AND				
•	• This year I expect a refund of ALL Federal income tax withheld because I expect to have NO tax liability.				
	If you meet both conditions, enter "EXEMPJ" here				
Unde	r penalties of perjury, I certify that I am entitled to the number of withholding allowances claimed on this certificate or entitled to claim exempt status.				
Emp	loyee's signature ▶ Date ▶ 19				
8.	Employer's name and address Employer Complete 8 and 10 only if sending to the IRS)  9 Office code 10 Employer Identification number				
	(optional)				
	11 2930000				

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Print

# Employee's Withholding Allowance Certificate

IT-2104

New York State . City of New York . City of Yonkers

First name and middle initial RUMGA Tacos

RE	DA	CT	ED

Single/Head or Howerold Marnua aut withhold at higher sin poircie fremeen builders

Note: It married but legally separated of the the Single-head of Household box

2

3

4

Conspicuous the worksheet on the back before making any entries

- Total number of allowances you are claiming for New York State and the city of Yorkers, if applicable if the list Lines 2 and 3 apply only to city of New York taxpayers.
- Altowances for New York State credits, if applicable growtines 9 inrough to an ine back)
- Total number of allowances for only of New York (subtract line 2 from line 1).

Use lines 4, 5 and 6 below to have additional withholding per pay period under special agreement with your employer.

- City of New York amount
- City of Yorkers amount

t certify that I am entitled to the liding allowances claimed on this certificate. 5 6

Cut here and give the completed cediticate to your employer

LO SLUTH ST.

\$170

#### Who Should File This Form

The certificate Form II-2104, is completed by an employee and given to the employer to instruct the employer from much New York State rand New York City and Yonkers) tax to withhold from the employee's pay. The more allowances claimed, the lower the amount of tax withheld

k you do not file Form IT-2104 your amployer may use the same number of allowances you claimed on tederal Form W.4. Due to differences in tax law, this may result in an inappropriate amount of tax with with held the New York State, New York City and Yonkers, Complete a Form IT-2104 each year and Tonkers. Complete a room recreate each year file it with your employer if the number of allowances you may blaim is different than on federal Form V/4 or has changed. Common and the complete it has been applied to the form easons why you should complete a new Form IT-21C4 include the following.

you started a new job;

- r you are no longer a dependent
- your individual circumstances may have changed (for example, you ware married or have an additional shild);
- you tiamize your deductions on your personal income tax return;
- you claim allowances for New York State credits.
- , kon owed fax or radened a leide tellning when you free your personal income tax elun for the past year
- you have sign-ticantly more or less income from other sources or from another ion
- you no longer quality for exemption from withholding; or
- you have been advisce by the internal Revenue Service that you are enlitted to lewer allowances than claimed on your original lederal Form W-4, and the disallowed allowences were claimed on your origina !T-210:

#### Exemption From Withholding

You cannot use this Form (T-2104 to claim exemption from withholding

To claim exemption from income tax withholding you must file Form IT-2104-E. Certificate of Exemption from Withholding, with your employer and the control of the control o You must like a new certificate each year. This

#### Instructions

exemption from withholding is allowable only if you had no New York income fax fiability in the prior year, you expect none in the current year, and you are over 65 years of age, under 13 or a full-time student under 25. If you are a dependent who is under 18 or a full-time student, you are liable to tax if your income is more than \$3,000.

#### Avoid Underwithholding

You may not claim a withholding allowance for yourself or, if married, your secure. Craim the number of withholding allowances you figure in Part I on the back of this form, if you want more tax withheld, you may claim lewer abovances. If you arrive at negative allowances (less than zero) on lines 1, 3 of 18, and your employer cannot accommodate negative allowances, enter "O" and ask your employer to witchold an additional dollar ask your employer to withold an additional dollar amount each pay period by completing lines 4, 5 and 6 on the allowance certificate. You may also concider filing estimated tax. Estimated tax required that payments be made by the employer directly to the Tax Department on a quarterly basis. For more information and the instructions for Form 17:2-105. Estimated income Tax Payment Voucner. It you need assistance, see Need Ham? on the pack of need assistance, see Need Help? on the back of this form if you claim more than 14 allowances. your employer must send a copy of your Form IT-2104 to the New York State Tax Department You may then be asked to verily your allowances.

Penalty - A benalty of \$500 will be imposed for any false statement you make that decreases the amount of money you have withheld from your wages. You may also be subject to crimina constrate.

#### Income From Sources Other Than Wages

If you have more than \$1,000 of income from ournes other than wages (such as interest, dividends of alimony received), reduce the number of allowances claimed on line 1 of the 15-2104 certificate by one for each \$1,000 of nonwage income. If you arrive at negative allowances (less than cero), see Avoid Underwithholding above.

#### Lines 8 and 11

When a laxpayar is aligate for both the nousehold credit and the earned income credit, the earned income credit must be reduced by the household credit. If you expect to claim the earned income credit must be reduced by the household credit. If you expect to claim the earned income credit on the 11 enter "thich use 8.

#### Heads of Households With Only One Job

If you will use the head-of-household liting sistus on your state income tax return, check the Single-Head of Household box or the front of the certificate "I you have only one lob, you may also wish to claim additional withholding allowances on Part :

#### Married Couples With Only One Spouse Working

I your spouse does not work and has no income subject to state income tax, check the Mained box on the front of the certificate. You may also wish to claim two additional allowances on Part I, line 13

#### Married Couples With Both Spouses Working

if you aild your spouse both work, for should each file a soparate IT 2:04 conflicts with your respective employers. You should each check the box Married but withhold at higher single rate or the Certificate front, and divide the total runber of the state of the s allowances that you compute on one 18 pervises you and your working spouse. Your witholding will petter match your final fax if the higher wace earning spouse claims all of the countes. allowances and the lower-wage earning spoose claims zero allowances. Do not claim more allowances than you are entitled to. If ire total income of you and your spouse is detween \$100,000 and \$150,000, use the chart in Part . compute the number of allowances to transfer to

#### Taxpayers With More Than One Job

if you have more than one job, file a separate it-2:04 certificate with each of your employers. Bo sure to claim only the total number of allowances that you are entitled to. Your withholding will ballamatch your finances if you claim at o' your mater your maritax is you class that or your allowances at your higher-paying job and zero allowances at the lower paying job. I obtained to make sure that you have anough tax withheid it you are a single taxpayer or head of noughts it will you are a single taxpayer or head of noughts it will you are a single taxpayer or head of noughts it will you are a single taxpayer or head of noughts it will be a single taxpayer or head of noughts it wit will be a single taxpayer or head of noughts it will be a singl two or more jobs, reduce the number of allowances by one on this tion the certificate you tie with you higher-paying too employer if you arise a inegative allowances (less than zero), see Avoic Underwithing and a sove

Immigration and Naturalization Service

Please read instructions carefully before completing this form. The instructions must be available during completion of this form. ANTI-DISCRIMINATION NOTICE. It is illegal to discriminate against work eligible individuals. Employers CANNOT specify which document(s) they will accept from an employee. The refusal to hire an individual because of a future expiration date may also constitute illegal discrimination.

Print Name: Last RRYMGALZ First TA	2000 Middle Inti	employee at the time employment begins at Maiden Name
Address (Street Name and Humbar)	COB	
REDACTED		Pate of Birth (month day year)
REDACTI	ED	Social Security # REDACT
I am aware that federal law provides for imprisonment and/or fines for false statements or use of false documents in connection with the completion of this form.	A citizen or nat	perjury, that I am (check one of the Inllowing); ional of the United States anent Resident (Alien # A ized to work until # / / inssion #
Employee's Signature X		Date (month/day/year)
Preparer and/or Translator Certification. (To be other than the employee.) I attest, under penalty of per to the best of my knowledge the information is true and	pe completed and signed if rjury, that I have assisted in correct	Section Lis prepared by a person the completion of this form and that
Preparer's/Translator's Signature	Print Name	
Address (Street Name and Number, City, State, Zip Code	9)	Date (month-day/year)
Section 2. Employer Review and Verification. To be examine one document from List B and one from List C as listed the document(s)	completed and signed by emption the reverse of this form ar	loyer. Examine one document from List A OR directed the little, number and expiration date, it any, of
List A OR  Document title: CERTIFICAT OF NATURALITY AT	List B	AND List C
Issuing authority: REDACTED		
Piocument #:		
Expiration Date (if any):/	1	
· · · · · · · · · · · · · · · · · · ·		
Expiration Date (if any):/_/	•	
CERTIFICATION - I attest, under penalty of perjury, that is employee, that the above-listed document(s) appear employee began employment on (monthidaylyear) is eligible to work in the United States. (State employment).  Signature of Employer or Authorized Representative  Print Name	/ / and that to ployment agencies ma	cument(s) presented by the above-named relate to the employee named, that the the best of my knowledge the employee ay omit the date the employee began
CERTIFICATION - I attest, under penalty of perjury, that i employee, that the above-listed document(s) appear employee began employment on (monthidaylyear) is eligible to work in the United States. (State employment).  Signature of Employer or Authorized Representative  Print Name and Address of Organization Name  Address of Organization Name	Jand that to ployment agencies many process and the process are process and the process and the process are process are process and the process are process are process are process and the process are process and the process are process are process are process are process and the process are process are process are process are process and the process are process are process are process are process and the process are process are process are process are process and the process are process are process are process are process and the process are process. The process are process. The process are process are process are process are process are process are pro	Title Jun Myk.  Ode) Date (monthidayiyear)
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CERTIFICATION - I attest, under penalty of perjury, that i employee, that the above-listed document(s) appear employee began employment on (month/daylyear) Is eligible to work in the United States. (State ememployment).  Signalary of Employer or Authorized Representative Print Name  Business or Organization Name Address (Street Name are 15 bold Span Fading Corp., 570 Sold Section 3. Updating and Reverification. To be complete A. New Name (if applicable)  C. It employee's previous grant of work authorization has expired, pre-eligibility.	The genuine and to a supplement agencies many property of the supplement agencies many property of the supplement of the	Title July July July July July July July July

Willer = orner 6 400116

## EMPLOYEE PERSONAL DATA SHEET

,				Z	den.
Last Name <u>KRUMGA</u>	1/21	First N	ame c	JACOR	# 650/Wel
Home Tel. REDAG			Sex:	<b>M</b> (F) (ple:	se circle)
Date of Birth REDAC I	FD	Social	Sacuri	.,	ACTE
Home Address RED	AC	TEC	)	Apt.#	REDACTED
Home Address REDACTED	n.	_ Stat	redac e <u>/</u>	Zip Code	REDACTED
Marital Status: Single / N			~		
Spouse's Name					
Emergency Contact Name		ACTED			
Emergency Tel. REI	DA	CT	ED		
Signature:	0		Date	e Signed <u>Ob</u>	8/19/1998
	Office	Use C	Only:		
Dept#File #	and the same of th	Hire/T	erm	_//	
Position: F/TP/T		\$ • •			
mp. 11) Sal	Hrs.		Rate	Miscel.	

## CONFIDENTIAL

Property of Int'l Gold Star Trading Corp., 570 Smith St., Brooklyn, NY 11231 Tel. (718) 522-1545

## г. Нью-Йорк

Jame 19 1998

**GOLD 0308** 

#### ДОГОВОР

#### о материальной ответственности

«International Gold Star Trading Corp.», именуемая в дальнейшем «Работодатель», с
одной стороны, и <u>Reculsalz</u> <u>Jacos</u> (фамелия, именуемый/ая
в дальнейщем «Работнию», с другой стороны, заключили настоящий Договор о
нижеследующем:
1. «Работодатель» принимает «Работника» на работу в качестве Машадет,
на ТТК САСС с полной материальной ответственностью.
2. Полная материальная ответственность пред
2. Полная материальная ответственность «Работника» распространяется на все
товаро-материальные ценности «Работодателя», полученные «Работником» на
основании товарных или товаро-транспортных накладных.
3. «Работодатель» ознакамливает «Работника» с правилами приема и выдачи
тована а также поряжком волично присма и выдачи
товара, а также порядком ведения учета и отчетности на его участке работы.
«Работодатель» «Работнию»
фамилия, имя подпись фамилия, имя подпись
С правилами приема и выдачи товара, а также порядком ведения учета и
отчетности на моем участке работы ознакомлен,
«Работник»



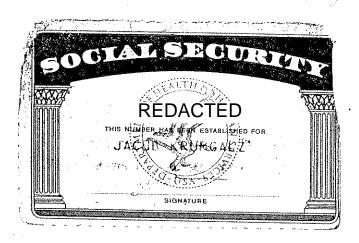


#### KRUMGALZ JACOB REDACTED



SEX:M EYES: BR HT: 5-07 CLASS: B END:P REST: ISSUED: 04-23-98 EXPIRES: 05-26-03

58476810



#### ARION OCHRENDER ARMEND BRING BRICH



## No. REDACTED

#### MANAGOREAN DE LA VENEGO NA VENEGO NA

#### OBIENDEN CONTRACTOR

Personal description of holder as of date of naturalization:

Date of birth: REDACTED

Sex: MALE

Height: 5 feet 07 inches

Marital status: MARRIED

Country of former nationality: USSR



INS Registration No. REDACTED

I certify that the description given is true, and that the photograph affixed hereto is a likeness of me.

JAHT JACOB KRUMGALZ
(Bompkie and true signature of holder)

Be it known that, pursuant to an application filed with the Attorney General

at: NEW YORK, NY

The Attorney General having found that:

JACOB KRUMGALZ

then residing in the United States, intends to reside in the United States when so required by the Naturalization Laws of the United States, and had in all other respects complied with the applicable provisions of such naturalization laws and was entitled to be admitted to citizenship, such person having taken the oath of allegiance in a ceremony conducted by the

U.S. DISTRICT COURT FOR THE EASTERN DISTRICT

at: BROOKLYN, NY

onFEBRUARY 23RD, 1996

that such person is admitted as a citizen of the United States of America.

IT IS PUNISHABLE BY U. S. LAW TO COPY, PRINT OR PHOTOGRAPH THIS CERTIFICATE, WITHOUT LAWFUL AUTHORITY.

Commissioner of Immigration and Naturalization

ID) 単位(ITE V/V E IN V V (D Mの) (10円 V V (D Mの)



# AMISH GOURMET

Made from Amish Milk Semisoft Cheese Part-Skim Milk

Ingredients: Pasteurized Part Skim Milk, Salt, Enzymes, and Cultures

## AMISH LAPPI

Semisoft Cheese Part-Skim Milk

TOTALICT OF OUR

AEAB RABOTOO GOOFAES JAYON

**397.0**80.72.01 80.61.01 PACKED ON DEEBY WTABS.

**UNISH TUBBI CHEESE** 

Plant # 39-152

## **Nutrition Facts**

Serving Size 1 oz (28 grams) Amount Per Serving % Daily Value\*

	No. of Concession, Name of Street, or other Persons, Name of Street, or ot	
alories 80 from Fat	50	
Otal Fat ca		
l'iaturat 1	9%	
Saturated Fat 3.5g	18%	
rans Fat 0g		
Cholesten	0%	
Cholesterol 15mg	6%	
Sodium 35mg		
Protein 8g	4%	
- Totelli og		
/itamin A co.		

Vitamin A 6% Vitamin C 0% Calcium 25%

## KEEP REFRIGERATED

MANUFACTURED EXCLUSIVELY FOR: FOUR SEASONS DAIRY INC. BROOKLYN, NY 11204, 718-567-78:7

Four Seasons Dairy, Inc., Petitioner

International Gold Star Trading Corp., Registrant Cancellation No. 92/042,082

Registrant Exhibit 127

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